



Trellis
Fine Wines

Trellis Fine Wines represents family-owned wineries from around the world. In an age when bigger isn't always better, we strive to find those producers whose passion for wine and life converge, creating the most memorable liquid you can find in a bottle.

Trellis

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JEFFREY STABILE
DIRECTOR OF SALES
TRELLIS FINE WINES
HORIZON BEVERAGE COMPANY

Jeff Stabile joined Horizon Beverage Company in 2009 as a sales representative in the Wine Marketing Division. He then became part of the original team in the Signature Division and was promoted to Area Sales Manager in 2018.

During his years as a sales representative, Jeff was awarded Salesperson of the Year back to back in 2015 and 2016. Throughout his time at Horizon he has called on a variety of high profile on premise and off premise accounts with a focus on Boston and the North Shore.

Jeff Graduated from Boston College with degrees in History and Political Science. He began his career in the hospitality industry at Legal Sea Foods in Boston. Studying under Sandy Block, Master of Wine, Jeff found his passion for the wine and beverage business. He earned his Level Four Diploma Award from the WSET while working as the Beverage Manager at Morton's Steakhouse.

Throughout his time in the industry, Jeff has developed a passion for championing brands that bring their own unique styles and stories to the world of wine. With smaller, family producers being the backbone of the Trellis portfolio, Jeff is extremely excited for the future!

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BRITON PHELPS
PORTFOLIO DIRECTOR
TRELLIS FINE WINES
HORIZON BEVERAGE COMPANY

As the Portfolio Director of Trellis Fine Wines, Briton Phelps is committed to bringing attention to the details while highlighting the quality and craftsmanship of the Trellis brands, showcasing the true beauty of wine and all of its power.

With 15+ years of food and beverage experience, Briton cut her teeth in high-end hospitality as a server at Del Frisco's Steakhouse in Manhattan. While

honing her skills at a subsequent role in Chicago as a Captain at RPM Steak, she realized wine is where she wanted to focus her career.

Briton embarked upon the path to become Level II Certified through the Court of Master Sommeliers achieving the top score in her class, followed a few years later by earning a WSET Level 3 Award in Wine with Distinction.

Most recently, Briton lived in Philadelphia working at the flagship restaurant of a James Beard award-winning chef where she was Sommelier and Floor Manager; her role later transitioned to head of the boutique wine shop they opened next door.

Through it all, it is the influence that food and wine has in bringing people together, celebrating the everyday as well as life's milestones, that drives Briton each day.

Aftermath

The Aftermath vineyard is located in the Silverado Bench at an elevation roughly 200 feet above the Napa Valley floor, immediately South and East of the Oak Knoll AVA. It consists of just over fifteen acres, with eight acres planted to Cabernet Sauvignon and a third of an acre of Petit Verdot. Its location means it is subject to the temperature moderating influence of the San Pablo Bay, resulting in a long growing season with good balance between fruit and acid. Prior to 2011 the previous owner sold fruit to several well-known Napa Cabernet producers. Under the supervision of consulting viticulturalist Steve Matthiason (San Francisco Chronicle's 2013 Winemaker of the Year) yield has been slashed from three tons/acre to under two tons/acre. Vineyard management services are provided by John Truchard (of John Anthony Vineyards). Total production for this estate grown wine is less than 400 cases.



DAVID PHINNY - WINEMAKER

The history of Orin Swift Cellars dates back to 1995 when on a lark, David Swift Phinney took a friend up on an offer and went to Florence, Italy to spend a semester “studying”. During that time, he was introduced to wine, how it was made, and got hooked. A few more years of university led to graduation and eventually a job at Robert Mondavi Winery in 1997 as a temporary harvest worker. Deciding that if he was going to work this hard it would eventually have to be for himself, in 1998 he founded Orin Swift Cellars; Orin is his father’s middle name and Swift is his mother’s maiden name. With two tons of purchased Zinfandel and not much else, he spent the next decade making wine for others as well as himself and grew the company into a multinational brand that now includes 300 acres of vineyards in the Southwest of France. Orin Swift’s flagship wine was “The Prisoner,” and now includes such brands as Papillon, Mercury Head and Saldo. This international ambition has led to projects in Spain, Italy, Corsica, Argentina and other locations around the globe.

PRODUCT LIST:

110803 Cabernet Sauvignon 2018 12pk.....\$660



ALPHA OMEGA

Alpha Omega, a family-owned, boutique winery on the Rutherford Bench in the heart of Napa Valley, began its journey in 2006 to be recognized as one of the great wine estates in the world. Founded by Robin and Michelle Baggett, Alpha Omega handcrafts Bordeaux-style wines from historic and estate-farmed Napa Valley vineyards ranging from valley floor, hillside, mountain and coast to bring complexity and different aromatic profiles to its wines which are neither fined nor filtered. Alpha Omega’s winemakers combine the Old World’s philosophy of balance with the New World’s state-of-the-art techniques and natural fruit opulence. The results are wines that uniquely express the essence of the terroir of this legendary wine region through prized vineyards and masterful blending and will hold up for years to come.



WINEMAKER - MATT BRAIN

Alpha Omega Winemaker Matt Brain, possessing a master’s degree in biosciences and a background in process engineering, brings naturalist philosophies and highly technical abilities to winemaking at Alpha Omega where he began as Associate Winemaker. Matt earned his Bachelor of Science and Master of Science in biosciences at Sam Houston State University, where he was a scholarship decathlete. He also earned a winemaking degree from UC Davis and held winemaker titles at prominent California wineries and winemaker/lecturer positions with Enology and Viticulture programs at both Cal Poly and Fresno State universities. Matt’s passion for the environment benefits Alpha Omega, where the land and winery are both Napa Green certified and the Vineyard Management team practices sustainable farming.

PRODUCT LIST:

521600 Chardonnay 2019.....	6pk.....	\$380
94 - Wine Enthusiast; 91 - Wine Advocate		
521608 Proprietary Red Blend 2019	6pk.....	\$580
91 - Jeb Dunnock; 91 - Antonio Galloni		
521604 Cabernet Sauvignon 2019	6pk.....	\$580
95 - James Suckling; 94 - Wine Enthusiast; 91 - Wine Advocate		
521612 ERA 2019.....	6pk.....	\$1800
97+ - Jeb Dunnock; 96+ - Wine Advocate; 95 - Wine Enthusiast		
Two Squared		
521630 Chardonnay 2020.....	12pk.....	\$240
521638 Red Blend 2018	6pk.....	\$200

Aubert

Aubert Wines focuses on producing 'Grand Cru,' Single Vineyard Chardonnays and Pinot Noirs from Napa and Sonoma County, California. They are limited production wines from a diverse set of gentle sloping vineyards in the rolling countryside of northern California. Aubert is devoted to meticulous attention to detail in the vineyards and minimal intervention in the winery. Since their inception in 2000, their mission has been guided by a shared philosophy of creating singular wines that elegantly reflect a sense of place in every bottle.



MARK AUBERT - WINEMAKER

Mark Aubert has loved farming since ... well, since forever. Raised in nearby St. Helena with farming in his blood and returning to the Napa Valley after university graduation, Mark is a career winemaker whose life passions converged when he and his wife, Teresa, founded Aubert Wines in the late 1990s. Combining his love of farming, passion for growing grapes and a relentless obsession for detail, you have the inspiration behind Aubert. Mark crafts the wines of Aubert to speak gently to a variety of wine lovers with one thing in common—selective palates that expect nothing but the best.

PRODUCT LIST:

Speak to your Trellis Area Manager about availability.



Au Sommet is a partnership between Heidi Peterson Barrett, John Schwartz and Jim Barbour and is a Cabernet Sauvignon and Petit Verdot blend from our seven acre vineyard on top of Atlas Peak in the acclaimed Napa Valley. When we purchased the 7-acre vineyard on Atlas Peak in the Western Vaca Mountain Range in Napa Valley, we knew that great mountain fruit would come from its volcanic soils.

The vineyard, part of the 45-acre property perched atop Atlas Peak, is one of the highest vineyard sites in Napa Valley, rising 2,100 feet above sea level. The eleven year old Cabernet Sauvignon (clones 7 and 337) and Petit Verdot (clone 400) vines are exposed to a unique microclimate and soil.

Unlike the Napa Valley floor, which is often covered in morning fog, the mountain vineyard is exposed to more sun during the growing season. Refreshing mountain breezes cool hot summer days, protecting the fruit from overheating. The nights are much cooler than other areas and can sometimes experience a 20-degree drop in temperature. These cool nights allow for slower maturation of the fruit, resulting in well-balanced, complex wine.

The shallow volcanic soils limit vine growth, producing small amounts of fruit with exceptional, intense varietal character.



HEIDI PETERSON BARRETT - WINEMAKER

Heidi Peterson Barrett grew up in the Napa Valley in a winemaking family and was destined to become one of the world’s foremost winemakers. It is said that winemaking is a combination of science and art. With her father a scientist-winemaker and her mother an artist, it’s no surprise that Heidi’s natural born talents led her to the wine industry. With great enthusiasm, a love for what she does, and an abundance of experience, Heidi’s instinctive gift of integrating the art and science of winemaking is unparalleled.

As well as her winemaking talents, Heidi is an accomplished artist and helicopter pilot and lives in Calistoga with her husband, Bo (winemaker at Chateau Montelena) and their two daughters, Remi and Chelsea.

Product List:

113242 Cabernet Sauvignon 2019 3pk\$650
 97 - Antonio Galloni Vinous



Amuse Bouche. Noun - French; “Amusement for the mouth,” tantalized by food or wine.

Collectible wine and collectible art come together to create Amuse Bouche Napa Valley Merlot, a joint wine venture with Heidi Barrett and John Schwartz. This Pomerol-style Merlot/Cabernet Franc blend is made from some of the best grape sources in the Napa Valley. Amuse Bouche wine aspires to rival its greatest cross-Atlantic counterparts, such as Chateau Petrus and Chateau Le Pin.

As winemaker for several of the hottest cult wines in California, and referred to by TIME magazine as “The Wine Diva of Napa”, Heidi Barrett is always looking for new challenges. Heidi explains, “We have created Amuse Bouche wine, a limited edition, superb Pomerol style wine with the added value of limited edition art that is available to consumers through a variety of channels.”

Merging art with our wines was something of a philosophical decision. The former can be enjoyed indefinitely, enduring for many lifetimes. Wine collectors may revel in the subtleties of a vertical collection; but in the end, ‘fine wine is the only true art that must be destroyed in order to be fully appreciated.’ We strive to offer you the pleasures of both art forms.



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PRODUCT LIST:

83237 Amuse Bouche Cuvée 2018	6pk	\$1300
98 - Wine Advocate		
83236 Amuse Bouche Cuvée 2019	6pk	\$1300
96 - Vinous; 95 - James Suckling		



We live where we work, on the sunny and vine-dappled peaks of Napa Valley, overlooking the town of St. Helena. Possessed of naked idealism and fierce, if cloudy, ambitions, we undertook in 1993 to etch out our own signature wine. We envisioned something that, like Sir Lawrence Olivier or Kate Hepburn, could make an impression both immediate and lasting. A wine of unmistakable co-authorship: terroir by Napa Valley, style by cloudy-headed winemaker. And, (because we're really not all that self-serious) a wine with a twinkle in its eye, promising equal parts mystery and mischief. And so we came up with two wines, each a proprietary blend. First and foremost, Bacio Divino, a divine kiss of predominantly Cabernet Sauvignon, with the added dimensions of Sangiovese and Petite Sirah. And then, in 1999, Bacio Divino's vivacious kid sister Pazzo: Sangiovese-centric with undercurrents of Cabernet Sauvignon, Syrah, Zinfandel (on occasion), Merlot and (can you believe) Viognier.



KIRK VENGE - WINEMAKER

Master winemaker Kirk Venge comes from a long lineage of winemaking. Kirk is the protégé son of Nils Venge, a legendary Napa Valley winemaker whose wines consistently score above 90 points in Robert Parker's Wine Advocate and other prestigious wine journals. His deep family roots in viticulture and his passion for the industry that ensued led him to be named one of the top twenty young winemakers in the world by Food & Wine magazine.

Kirk's heritage, love for winemaking, and unparalleled paternal tutelage have all provided him with a foundation bound for success in the wine industry.

Kirk graduated from the University of California at Davis with a Bachelor of Science degree in Viticulture and Enology.

PRODUCT LIST:

111040 Bacio Divino Cabernet Blend 2015	6pk	\$450
<i>95 - Robert Parker Wine Advocate; 93 - Wine Enthusiast</i>		
80191 Pazzo Napa Valley Red 2018	12pk	\$360
<i>91 - Wine Enthusiast</i>		



BLACKBIRD VINEYARDS

Founded in 2003 by Michael Polenske, Blackbird Vineyards is an artisanal producer of Pomerol-inspired wines. In conjunction with the Blackbird estate vineyard - which provides fruit for the foundation of the wine portfolio - Blackbird fosters long-term partnerships with premium vineyard sources throughout Napa Valley where growers are passionate about their approach to farming. These vineyards are hand-selected for their health, superiority and exceptional fruit quality, allowing Winemaker Aaron Pott to produce elegantly styled, appropriately balanced red wines that offer short and long term cellaring potential. Limited quantities are available through an allocated mailing list direct from the winery and in the finer restaurants and hotels around the world.



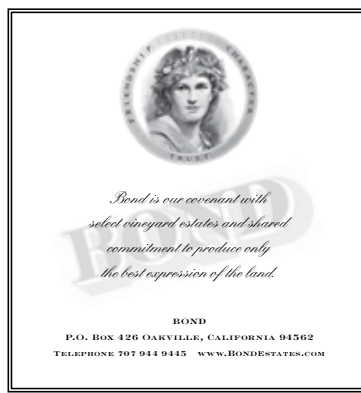
AARON POTT - WINEMAKER

Aaron Pott’s curiosity in wine began at a young age. Studying oenology at the University of California, Davis, Pott delved into all aspects of the theory of winemaking. He completed his education with a master’s degree in Viticulture from the Université de Bourgogne in Dijon, France.

Pott worked for nearly six years making wine in France before returning to the States to take a position with Beringer Wine Estates. In 2007, Pott formed “Pott Wines” and is dedicated to consulting for a limited quantity of notable producers including, Blackbird Vineyards, Seven Stones Winery, Bello Family Vineyards, Fisher Vineyards, and Quixote, as well as making wines of his own.

PRODUCT LIST:

100981 Dissonance White Blend 2021	12pk	\$280
72833 Open Verse Red Blend 2018.....	12pk	\$400
101061 Contrarian 2013.....	6pk	\$600
101063 Contrarian 2016.....	6pk	\$600
<i>93+ - Wine Advocate; 93 - Vinous</i>		
72720 Paramour 2016.....	6pk	\$600
<i>94 - Wine Advocate; 94 - Vinous</i>		
101015 Illustration 2016	6pk	\$540
<i>92+ - Wine Advocate; 91 - Vinous</i>		



Our enduring vision at BOND is to create a portfolio of wines that are diverse in their geographic representation and “Grand Cru” in quality, all under the umbrella of one philosophy, one team, one mark. Sourced from select hillside estates, the Cabernet Sauvignon-based wines of BOND vividly demonstrate the range of Napa Valley’s finest terroirs. From the more than sixty vineyards we have worked with over the past quarter century we have slowly and vigilantly selected five sites. BOND became our covenant and shared commitment to produce only the best expression of the land. enterprise and practice meaningful land stewardship.



CORY EMPTING - WINEMAKER

A native of Napa Valley, Cory Empting was immersed in the tradition and culture of the wine world at an early age. At age 15, working harvest with longtime family friend and esteemed winemaker Ric Forman, Cory began what was to become his chosen profession.

While still a student - in enology & fermentation science - at California Polytechnic State University San Luis Obispo, Cory spent his college summers in Napa Valley as an intern at Harlan Estate and BOND, beginning in 2001. It was this apprenticeship working alongside Bob Levy, that sealed the deal.

Cory also found time to work in South America, Australia and Spain with many additional travels to Europe; always with the intent of learning more and perfecting his craft.

In 2007 Cory was appointed winemaker of Harlan Estate and BOND, as his mentor, Bob Levy, became took on the title of the estates’ Director of Winegrowing. Cory’s passion and creativity continue to bring great acclaim to both of the wineries as the torch is passed to the next generation.

PRODUCT LIST:

Speak to your Trellis Area Manager about availability.



B U C C E L L A

At Buccella, we're especially interested in origins. Our own story began over a beautiful bottle of 1990 Gaja. It was our first date. When we met, we were two individuals with distinct dreams, but we soon found our shared passion for wine would unite our paths to create Buccella.

We savor wine for its ability to bring people together, initiate new relationships, and celebrate life's most momentous occasions. A well-crafted wine not only creates memories, it nourishes the true enjoyment of life. For these reasons, we have pursued our shared dream of making the best wine we can.

Our dream has not been without obstacles. But they have inspired us to work tirelessly, handcrafting wines that reflect our shared commitment to creating memories and enhancing life's celebrations. It is a privilege to create wine that is an important ingredient in shaping your stories, your enjoyment of life. We hope that every bottle of Buccella helps build a memory for you and those with whom you share it.



LONDON DONLEY – WINEMAKER

Landon Donley joined the Buccella team in 2015, bringing a broad range of wine industry expertise with him from winemaking to sales. Growing up in the foothills of Northern California, Landon's passion for wine began at a young age. He acquired his first level Sommelier Certification in 2005 and later, his second level certification, shortly after obtaining a degree in Business Management at California State University, Long Beach. Following graduation, Landon continued to expand his wine knowledge by exploring many international winegrowing regions.

After returning home, he realized he was drawn to the art of winemaking and attained a second bachelor's degree in Enology at California State University, Fresno. Upon graduation, his love for wine and travel guided him to Australia where he interned for Molly Dooker winery. In 2010 he joined Spottswoode Estate as a harvest intern and was promptly promoted to assistant winemaker in March 2011. During his time at Spottswoode, he directly managed all winemaking operations from harvest to bottling and worked closely with head winemaker, Aron Weinkauff. Landon is a professional member of the Society of Wine Educators and is a certified specialist of wine. He resides in Angwin with his two daughters and wife, Sarah who is assistant winemaker at Colgin Cellars.

PRODUCT LIST:

101426 Katrina Eileen 2016	6pk	\$1800
101405 Cabernet Sauvignon 2017	6pk	\$994
101460 Merlot 2019	6pk	\$720
101440 Mixed Blacks Red Blend 2018.....	6pk	\$720
83746 Mica Cabernet 2019.....	12pk	\$1040



CANARD

VINEYARD

Canard Vineyard has been making hand crafted wines in Napa Valley since 1984. They are well known to enophiles and wine collectors, but have managed to stay a bit of a secret as they are not currently open to public and produce a very limited number of cases each year. All of their single vineyard wines are produced from dry farmed, estate grown grapes which are skillfully transformed into the finest expression of each varietal. In just the last handful of vintages, they have received over thirty five ratings of 90 points or above. They are dedicated to creating wines of distinction with an emphasis on quality over quantity.

Canard's 25-acre estate in Calistoga is considered a historic vineyard in Napa Valley. Zinfandel was planted over 135 years ago and remarkably those vines still stand, yielding a small quantity of incredibly elegant fruit which goes into their Reserve Zinfandel. Over the years, Merlot, Cabernet Franc, Petit Verdot and of course the vines for their highly coveted Cabernet Sauvignon were planted and have been meticulously cared for using painstaking but extremely effective vineyard practices. Creating wine at this level demands a great deal of discernment and sacrifice.



BRIAN GRAHAM - WINEMAKER

Brian Graham's winemaking philosophy is simple; make the best wine possible with what Mother Nature gives you each year. The weather and the soil tell the story. Brian believes it's his job just showcase the characteristics of each varietal and the nuances of the vineyard. Technique, barrel selection and twenty years of winemaking experience have defined his style, but his love for terroir driven wines that truly express a single vineyard is what drives him to create wines of distinction year after year.

Brian first learned to make wine in France where he focused on structure, balance and finish. Once he mastered the varietals of Bordeaux, he moved to Burgundy turning his focus on finesse and the unique qualities of each varietal and vineyard. Brian then moved to Napa Valley and blended his classic Old World training with New World fruit. The result has been a culmination of the best of both worlds resulting in wines of that are both dynamic and elegant.

PRODUCT LIST:

411208 Estate Cabernet Sauvignon 2018	12pk.....	\$672
91 - Jeb Dunnuck; 90 - Decanter		
411212 Reserve Cabernet Sauvignon 2018.....	6pk.....	\$680
93 - Wine Advocate; 91 - Decanter		
411222 Estate Zinfandel 2018	440	\$400
411227 Reserve Zinfandel 2019	12pk.....	\$800
92+ - Wine Advocate		
411234 Rescuer Merlot 2019.....	6pk.....	\$380
90 - Jeb Dunnuck		
411202 Throwback Cabernet Sauvignon 2019.....	6pk.....	\$380
90 - Wine Advocate		
411204 Adam's Blend Cabernet Franc 2019.....	6pk.....	\$380
91 - Wine Advocate; 90 - Jeb Dunnuck		
411245 Cuvee de Cendres Rose 2021.....	12pk.....	\$280

CARTE BLANCHE



My family has been in the wine business for nearly a century, since my great grandfather, Clarence Dillon, acquired Chateau Haut-Brion in 1935. I gained an early education, appreciation, and interest in wine from my family. I was eventually inspired to produce my own boutique label in Napa Valley--Carte Blanche.

Through my constant exposure to wine, and my eagerness to learn more about viticulture, and winemaking, wine production became my professional passion. Devoted to the notion of "terroir," I came to California with a desire to work with a clean slate to forge a unique, world-class wine in Napa Valley--hence the name Carte Blanche.

The core of my wine producing philosophy is to respect the terroir in each wine, thus accepting the responsibility to honor what the earth has given us. In early 2014, Carte Blanche continued its commitment to that mantra in welcoming Helen Keplinger as our new winemaker. With each vintage, we celebrate Carte Blanche—the freedom to create wines from singular or multiple vineyards, varietals or appellations. We constantly strive to extract the best out of nature and science. Our art and creative freedom allows us to work with an open canvas and develop exceptional wines that enhance our celebration of life.



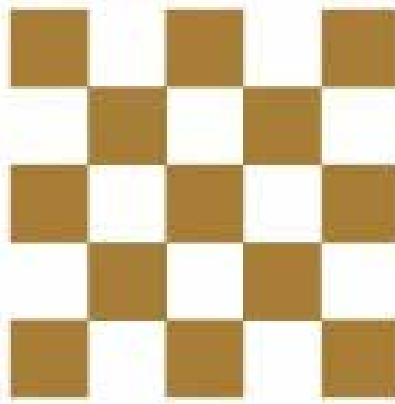
HELEN KEPLINGER - WINEMAKER

Helen Keplinger grew up in Ohio in a family that centered most everything around food, wine, the arts, nature and travel. After graduating from Smith College, she considered a career in medicine before she discovered that UC Davis had a graduate program in Enology, and instead followed her passion for wine to California.

Helen was first recognized as a winemaker to watch by the Wine Spectator in 2011. She was named 2012 Winemaker of the Year by Food & Wine Magazine, and was honored with the cover and feature article of the June 15th 2014 Wine Spectator. She has become known for making distinctive wines. She has a keen understanding of specific vineyard sites, and how to optimize the farming and winemaking to make wines expressive of their place.

PRODUCT LIST:

382000 UV Vineyard Chardonnay 2021	6pk.....	\$360
382005 Pinot Noir 2021.....	6pk.....	\$360
382011 Beckstoffer Missouri Hopper Vyd Cabernet 2019.....	6pk.....	\$800
<i>97 - Wine Advocate; 97 - Jeb Dunnuck; 96 - James Suckling; 96 - Wine Spectator</i>		
382016 The Mark Proprietary Red Blend 2019.....	6pk.....	\$800
<i>95 - James Suckling; 95 - Wine Spectator; 94 - Jeb Dunnuck; 92 - Wine Advocate</i>		



Checkerboard Vineyards

Checkerboard Vineyards is a hillside estate nestled in the mountains on the west side of Napa Valley. Our vineyards produce extraordinary wines rooted in a profound feeling for the land that bears our vines and yields our rich fruit. We have taken meticulous care to farm and groom our meadows and woodlands to preserve native growth, protect wildlife and nurture a unique mix of rootstock and classic Bordeaux clones. Devotion to the site and a near perfect combination of climate, exposures and altitudes has allowed us to fulfill our dream of a classic Napa Valley wine coaxed from our stony soils. We are proud to introduce Checkerboard wines: an elegant expression of place and our passionate commitment to the craft of winemaking.



MARTHA MCCLELLAN - WINEMAKER

Martha began her wine career in Germany, where she is the only American woman to graduate from the Geisenheim University for Oenologie and Viticulture. Upon graduation, she worked at Weingut Dr. Buerlkin Wolff, and then after 10 years in Europe returned to the US to work at Merryvale. While at Merryvale she began making the wine for Harlan Estate, eventually moving up to Harlan to make the wine and finish the caves and winery. She stayed on at Harlan until she left to make the wine for Sloan Estate in 2001. Martha joined Checkerboard in 2006, where she made the first vintage, the 2007. She continues to make the wines for Sloan Estate while serving as Checkerboard's full-time winemaker. Unlike many Napa wineries with high profile winemakers that consult on a myriad of projects, she spends all her time just at Checkerboard & Sloan. In addition, she and her husband Bob Levy, the head of winemaking for Harlan Estate & Bond, produce their own micro-production wine, Levy & McClellan at the Checkerboard estate.

PRODUCT LIST:

83752 King's Row Red Blend 2019	3pk.....	\$480
83760 Aurora Red Blend 2019	3pk.....	\$800

Coup de Foudre™

NAPA VALLEY

One score and three years ago, I met my wife, who was living abroad in France. She was not yet my wife nor did she know she would be. While at a soiree in the French Alps, it was then that I noticed a Frenchman awfully close to my gal, making her eyes flutter and her beret tipsy.

I ask my sweetheart what he could possibly have said to make her fall into his arms. Her answer? “He held my hands and asked if I believed in the Coup de Foudre.” After years of thinking he’d called her a cute cauliflower, I consulted a French friend who defined Coup de Foudre as a lightning strike, something unforgettable-”love at first sight”-be it food, wine or someone incredible.

For the past 20 years, we have had the great fortune and honor to work with wine, savor it, and witness its impact on consumers as they navigate the wonders of wine and the sheer pleasure that it brings. We have watched many people commemorate special times in their lives with wine. A few years ago, we embarked on our path to create a unique wine with elements worthy of a Coup de Foudre.



KENT JARMAN - WINEMAKER

Kent Jarman was born in South Louisiana, where his Grandfather owned a wine distribution company. The culinary aspects of the area, and the fine wines introduced by his grandfather inspired him to pursue a winemaking career. He graduated from U.C. Davis with a Viticulture and Enology degree. Interned at J. Wine Company and Spring Mountain Vineyards. He then worked at Duckhorn Wine Company for 5 years.

PRODUCT LIST:

83290 Sauvignon Blanc 2021	6pk	\$400
92 - Vinous; 92 - James Suckling		
113225 Les Bouquinistes 2020	6pk	\$360
95 - James Suckling		
83277 Pinot Noir 2019.....	6pk	\$480
93 - Vinous; 93 - James Suckling		
113230 37.2 Cuvee 2016	6pk	\$360
113230 37.2 Cuvee 2017	6pk	\$400
93 - Vinous		
113215 37.2 Cuvee 2020	6pk	\$440
83286 Cabernet Sauvignon 2016	6pk	\$510
94 - Decanter; 94 - Vinous; 94 - Wine Advocate		
113235 Lightning Bolt 2017	6pk	\$740

Dakota Shy

It was trust, drive and experience that brought Todd Newman and Tom Garrett to believe that together they could make their own mark on Napa Valley. After years of working under numerous winemaking legends, these two friends set out with a determination to craft wines that would rival the best of what Napa Valley had to offer - and to build their own world-class estate.

Todd and Tom share a mutual passion for the history, wines and vineyards of Napa Valley. They craft a collection of wines from the pinnacle of quality and luxury to world-class Cabernet Sauvignon that can proudly be placed on the table and enjoyed every day.

Sourcing Cabernet Sauvignon grapes from a range of exceptional vineyards, nurturing a small team of talented individuals and working in a superior winemaking facility to create our wines, we know that every vintage at Dakota Shy will be better than the last.



TODD NEWMAN - FOUNDER

Todd Newman was raised in a small farming town just outside of Minot, North Dakota. An early understanding of hard work and commitment to getting the job done set the tone early in life for what he wanted and how he was going to get there.

Arriving in Napa Valley in 2002 at just 22 years old, he initially set out to learn the restaurant business. But he soon realized that the farming aspects of Napa paralleled that of his home and with it, a comfort and understanding of the wine industry and community in general. The turning point occurred one night while waiting tables at one of the many Michelin starred restaurants in Napa Valley. "I remember one night, waiting on a grower and a winemaker who were talking vineyards while drinking a super-star bottle of wine - and I realized that is what I wanted to do."



TOM GARRETT - WINEMAKER

Dakota Shy is a combination of business, friendship, family and wine that is electrifying. It gives me the opportunity to use my skills in an industry that I love and to work with partners, employees and growers toward a common goal of making exceptional wines.

I get to work with some of Napa Valley's most outstanding vineyard sources and growers. I collaborate daily with people who motivate and inspire each other toward greater success. All in a culture of respect, hard work and celebration of achievement.

PRODUCT LIST:

413100 Cabernet Sauvignon 2018 \$12\$960
93 - Vinous; 93 - Wine Spectator



Nestled at the base of the Mayacamas Mountains in the Napa Valley, Dana Estates is dedicated to making small lots of truly distinctive world class wines. Dana is a Sanskrit term meaning “the Spirit of Generosity.” Blending history and tradition with cutting edge vineyard management, a new state of the art winery and meticulous winemaking, Dana Estates strives to make the greatest wines possible. In so doing, we hope to provide a link between the past and future generations of vintners, and all those who appreciate the generosity of this special land. Dana Estates produces three single vineyards wines, from sites that are dramatically different from one another as well as a four vineyard, all estate blend named ONDA.



CHRIS COONEY - WINEMAKER

Chris Cooney has extensive experience creating some of Napa Valley’s best cabernet. Prior to joining Dana Estates, Cooney served as the Senior Winemaker at Napa’s Provenance Vineyards and Hewitt Vineyards. Prior to moving to the Napa Valley, Cooney traveled the globe working at a number of wineries. From Germany to Australia, he honed his winemaking and viticulture skills before returning to his native northern California.

At Dana Estates, Cooney focuses on creating elegantly balanced, terroir-driven wines, highlighting Dana’s three distinct estate vineyards in Rutherford and on Howell Mountain.

Cooney has a Bachelor of Science degree in Biological Science from Amherst College, as well as a Master of Science degree in Enology and Food Science from the University of California, Davis.

PRODUCT LIST:

83876 ONDA Cabernet Sauvignon 2019	6pk.....	\$1360
<i>93 - Wine Spectator; 96 - Jeb Dunnuck</i>		
83887 VASO Cabernet Sauvignon 2018.....	12pk.....	\$880
<i>95 - James Suckling; 94 - Jeb Dunnuck</i>		
83886 VASO Cabernet Sauvignon 2019.....	6pk.....	\$440

DARI^QUSH

Darioush Khaledi's life story has inspired the creation of Darioush and continues to shape it today. Darioush is a man dedicated to wine, freedom and the ideals of the American dream – a deeply rooted belief in individualism and opportunity. Born and raised in Iran, trained as a civil engineer, and a lifelong entrepreneur, his fascination with wine was instilled at an early age by his father's winemaking efforts and the cultural history of winemaking in Shiraz. Darioush immigrated to the US seeking opportunity, reinventing his career by building the largest family-owned grocery business in California through determination, experimentation and a commitment to pursue opportunities others overlooked. Together with his wife Shahpar, he founded Darioush in 1997, and set out to produce wines that celebrate individualism and craftsmanship. The winery is Darioush's realization of his American dream.



STEVE DEVITT - VICE PRESIDENT OF WINEMAKING

Steve Devitt heads all winemaking and viticulture activities at Darioush. He oversees new vineyard developments and all aspects of the Estate's wine production. His understanding of microclimates, the local soils and the wines they produce enable him to craft wines that best express the character of each individual vineyard. A fifth generation Californian and son of a Napa Valley winemaking family, Steve found his early calling working alongside his father in Napa's Cabernet Sauvignon vineyards and in Sonoma's Russian River, where he developed an appreciation for cooler locales. Later, he returned to Southern Napa Valley to further develop his style – ripe, structured and rich, yet tempered by the cooling influences he desires in selecting vineyard locales – crafting expressive wines, true to their sense of place. This was the founding philosophy and intention he shared with Darioush upon their meeting in 1996.

PRODUCT LIST:

80077 Caravan Cabernet 2019	12pk.....	\$520
80059 Signature Viognier 2021.....	6pk.....	\$240
93 - Jeb Dunnuck		
80033 Signature Chardonnay 2020	6pk.....	\$280
92 - Jeb Dunnuck		
80047 Signature Merlot 2019	6pk.....	\$320
91 - Jeb Dunnuck; 93 - Wine Spectator		
80029 Signature Shiraz 2017	6pk.....	\$360
93+ - Wine Advocate; 93 - Wine Spectator		
404502 Signature Cabernet Franc 2019	6pk.....	\$380
93 - Jeb Dunnuck		
80017 Signature Cabernet Sauvignon 2019	6pk.....	\$560
93 - Jeb Dunnuck; 90 - Wine Advocate; 93 - Wine Spectator		
404706 Darius II 2019	6pk.....	\$1680
97 - Jeb Dunnuck		



Davis Estates is a family owned and operated estate winery located in the northern region of Napa Valley. The Davis Estates wines are crafted by Cary Gott and the exclusive Phase V wines by Philippe Melka, both are creating exceptional wines known for their nuance, complexity, and elegance. Best-known for terroir-driven Cabernet Sauvignons, Davis Estates also produces exceptional Chardonnay, Sauvignon Blanc, Pinot Noir and special Bordeaux blends, along with single varietals of everything grown on the estate. The picturesque winery property covers 155 acres, 11 of which are planted to Cabernet Sauvignon, Cabernet Franc, Merlot, Petite Sirah and Petit Verdot. The estate sweeps from the famous Silverado Trail on the valley floor up into the eastern hills, cresting at 1,100 feet. This change of elevation, exposure and micro-climate, combined with a range of well-drained volcanic soils, creates an ideal place to grow their preeminent grapes.



CARY GOTT - WINEMAKER

Cary Gott is a fourth generation California grape grower and highly renowned winemaker. For more than 40 years, Gott has mastered his winemaking skills, producing world class vintages for some of California’s most acclaimed wineries. Raised on a winery in Escalon, California, Gott became familiar with the intricacies of the wine business at an early age as he watched his father produce wines from many wineries up and down the wine roads of California. Gott started his career in 1970 when he joined Sterling Vineyards in Napa Valley.



PHILLIPE MELKA - WINEMAKER

Philippe Melka is one of the wine world’s most distinguished winemakers. He grew up in Bordeaux where he began studying wine his last year at the University of Bordeaux. Because of his lifelong fascination with the interplay of soils and wine quality Philippe pursued a Master’s degree in Agronomy and Enology . He has worked at Dominus in Napa Valley, Badia a Coltibuono in Chianti, Chittering Estate in Australia and Chateau Petrus in Bordeaux. Philippe has been based in the Napa Valley for the last fifteen years, and joined Davis Estates in 2011 as our consulting winemaker for our prestigious Phase V.

PRODUCT LIST:

188106 Hungry Blonde 2017.....	12pk.....	\$260
188127 Reserve Sauvignon Blanc 2020.....	12pk.....	\$360
188112 Cabernet Sauvignon 2018	12pk.....	\$720
<i>92+ - Wine Advocate; 91 - Vinous; 93 - Jeb Dunnuck</i>		
188122 Phase V Petite Sirah 2015.....	12pk.....	\$944
<i>94 - Wine Advocate</i>		



GANDONA

The 116 acre parcel on Pritchard Hill, southeast of St. Helena was purchased by the Bob Long family in 1965. They along with Chappellet were the first two modern day wine families to take root on Pritchard Hill. The vineyard, which was originally planted in 1967, with Chardonnay, Cabernet and Riesling produced fruit that was ultimately sold to other wineries. In 1977, Bob Jr. and then wife, Zelma, established Long Vineyards and used the fruit to produce wine as Long Vineyards. In 2004, 116 acres (18 planted), the 6,000-gallon Long Vineyards winery were put up for sale and in 2006 sold to Manuel and Cristina Pires.

At Gandona we are single minded in our approach to ensuring quality. We have custom built a winery to control every stage of the grape growing and winemaking process. The winery was completed in 2010 and was designed to embrace the best of both old and new world winemaking techniques. Adopting old world practice used by legendary Chateaus of France, concrete fermentation tanks were incorporated into the winery's design. Wines are barrel aged in a cave carved out of Pritchard Hill's rocky interior, providing consistently cool temperatures and an ideal degree of humidity.



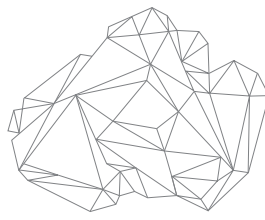
PHILIPPE MELKA - WINEMAKER

Philippe spent much of his youth in Bordeaux, France, earning a geology degree from the University of Bordeaux. Philippe's journey in winemaking started at Chateau Haut-Brion, where his passion for Cabernet-based blends and Sauvignon Blanc was born. He completed a master's program in Agronomy and Enology under the direction of Professor Sequin, the renowned terroir specialist.

Philippe honed his craft as winemaker by studying under such names as Jean Delmas and Jean Philippe Masclef from Haut-Brion, Christian Moueix and Jean Claude Berrouet from Petrus, and Paul Draper from Ridge. Philippe has been named one of the top nine wine consultants in the world by Robert Parker. Using the knowledge he gained from his experiences around the world, Philippe has been with Gandona Estate since 2006.

PRODUCT LIST:

408006 Encosta Cabernet Sauvignon 2017	6pk	\$480
<i>90 - Jeb Dunnuck; 92 - Vinous; 92 - Wine Advocate</i>		
408045 Encosta Cabernet Sauvignon 2018	6pk	\$480
<i>91 - Jeb Dunnuck; 92 - Vinous; 93 - Wine Advocate</i>		
408009 Gandona Meia Cabernet Franc 2019	12pk	\$1520
<i>96 - Vinous</i>		
408000 Gandona Estate Cabernet 2017	3pk	\$550
<i>93 - Jeb Dunnuck; 96 - Vinous; 94+ - Wine Advocate</i>		
408029 Gandona Estate Cabernet 2018	3pk	\$600
<i>96 - Jeb Dunnuck; 97 - Vinous; 95 - Wine Advocate</i>		



GEMSTONE

V I N E Y A R D

The 16-acre Gemstone vineyard is truly a study in terroir. Situated on a gradual, west-facing slope along the Silverado Trail near the town of Yountville in the Napa Valle, the vineyard has gravelly alluvial soil over sandstone bedrock, avoiding the vigor of deep, rich soil. 18 different blocks within the vineyard are planted to five Cabernet Sauvignon clones, two Merlot clones, two Cabernet Franc clones and two Petit Verdot clones. All the vines are densely planted on a variety of rootstocks carefully matched to the soil; each clonal block is farmed separately. The blocks are fermented individually as well, yielding a distinctive palette of fruit and flavors from which Gemstone wines are born.

Meticulous farming of our exceptional vineyard gives us the potential to make great wines. Under the direction of winemaker Philippe Melka, grapes are hand picked and placed in small bins in the vineyard. Once they reach the winery, the grapes are hand sorted to make sure that only the best grapes get pressed. The juice is fermented in many small lots using native yeasts, which best preserves the unique character of each vineyard block. The wines are then aged for a minimum of 20 months in French oak barrels from some of the finest coopers in France including: Ermitage, Taransaud, Francois Freres, and Baron. During the aging process, Philippe constantly evaluates the wines, ultimately selecting only the lots that best reflect the character of vineyard.



PHILIPPE MELKA - WINEMAKER

Philippe Melka’s wine journey started at Chateau Haut Brion where he completed a masters program in Agronomy and Enology. In the following years he gained experience in the Napa Valley (Dominus Estate), Chianti (Badia a Coltibuono) and Bordeaux (Chateau Petrus), diving his time between soil study and winemaking. For the past 15 years he has served as consultant to several of the most highly regarded estate wineries in California – Bryant Family, Dalle Valle, Quintessa, Dana Estate, Hundred-Acre and Vineyard 29 – in addition to producing his own label, Melka Wines. As a winemaker, Philippe’s philosophy is simple: grow exceptional grapes and preserve the purity of the fruit in the wine.

PRODUCT LIST:

- 83516 Heritage Cabernet Sauvignon 2016..... 12pk..... \$1320
93 - Robert Parker Wine Advocate
- 83519 Alluvial Cabernet Sauvignon 2016 12pk..... \$1320
93 - Robert Parker Wine Advocate

HARLAN ESTATE

For nearly three decades, Harlan Estate has been committed to creating a California “First Growth.”

Founded in 1984, Harlan Estate is a winegrowing estate – consisting of 240 acres, 40 of which are planted to vines – in the western hills of Napa Valley, set above the fabled Oakville benchlands.



CORY EMPTING - WINEMAKER

A native of Napa Valley, Cory Empting was immersed in the tradition and culture of the wine world at an early age. At age 15, working harvest with longtime family friend and esteemed winemaker Ric Forman, Cory began what was to become his chosen profession.

While still a student - in enology & fermentation science - at California Polytechnic State University San Luis Obispo, Cory spent his college summers in Napa Valley as an intern at Harlan Estate and BOND, beginning in 2001. It was this apprenticeship working alongside Bob Levy, that sealed the deal.

Cory also found time to work in South America, Australia and Spain with many additional travels to Europe; always with the intent of learning more and perfecting his craft.

In 2007 Cory was appointed winemaker of Harlan Estate and BOND, as his mentor, Bob Levy, became took on the title of the estates' Director of Winegrowing. Cory's passion and creativity continue to bring great acclaim to both of the wineries as the torch is passed to the next generation.

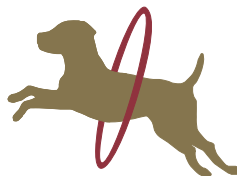
PRODUCT LIST:

Speak to your Trellis Area Manager about availability.

The Wine Advocate

“Harlan Estate might be the single most profound red wine made not just in California, but in the world.”

—Robert M. Parker, Jr.



HOOPES

Hoopes family vineyards is a small, boutique vineyard located in the Oakville subappellation of Napa. Home of some of the oldest, pre-phyloxera vineyards, farming, fruit, and respect for the vines is the core inspiration for our wine and production. Spencer Hoopes started in the business as a farmer, and made the leap to winemaking once his wines were well-received, under other labels, in the market.

Specialists in cabernet sauvignon, Hoopes Vineyard crafts wines that bring fruit to the forefront, but maintain a delicate balance through subtle oak choices. The wines are terroir driven, and classically embedded in the vineyards’ unique locations, age, and farming styles; often a glimpse into Napa of a former era. Now in the second generation of winery management and winemaking, Lindsay Hoopes continues to build upon her father’s farming expertise to bring truly Napa wines, with an old-world influence, to the market.



AARON POTT - WINEMAKER

Pott was destined to become a winemaker when, at a young age, he accepted watered-down wine in lieu of milk during a visit to France.

Pott studied oenology at the University of California at Davis while working part-time in the research laboratory at Robert Mondavi Winery. Eventually, Pott returned to France to complete a Master’s Degree in Viticulture from the Université de Bourgogne in Dijon, France.

While working under John Kongsgaard at Newton vineyard, he was offered the position of winemaker at Château Troplong Mondot, Premier Grand Cru Classé St. Emilion, where he remained for 6 years. He then worked internationally with Beringer Wine Estates all over France, Italy, and South America.

His rise to grand acclaim in Napa was cemented when becoming Winemaker at St. Clement in St. Helena in 2001, and in 2004, Winemaker and General Manager at Quintessa.

Ultimately inspired to work with a limited quantity of small, noble producers, Pott formed Huis Clos Consulting and started Pott Wines.

PRODUCT LIST:

405820 Oakville Cabernet Sauvignon 2018	12pk.....	\$1020
<i>94 - Jeb Dunnuck; 94+ - Wine Advocate</i>		
405800 Napa Valley Cabernet 2017	12pk.....	\$440
<i>90 - Wine Advocate</i>		
405830 “The Mutt” Red Bkend 2018	12pk.....	\$216
405790 Hoopla Chardonnay 2018	12pk.....	\$160



We live where we work, on the sunny and vine-dappled peaks of Napa Valley, overlooking the town of St. Helena. Possessed of naked idealism and fierce, if cloudy, ambitions, we undertook in 1993 to etch out our own signature wine. We envisioned something that, like Sir Lawrence Olivier or Kate Hepburn, could make an impression both immediate and lasting. A wine of unmistakable co-authorship: terroir by Napa Valley, style by cloudy-headed winemaker. And, (because we're really not all that self-serious) a wine with a twinkle in its eye, promising equal parts mystery and mischief. And so we came up with two wines, each a proprietary blend. First and foremost, Bacio Divino, a divine kiss of predominantly Cabernet Sauvignon, with the added dimensions of Sangiovese and Petite Sirah. And then, in 1999, Bacio Divino's vivacious kid sister Pazzo: Sangiovese-centric with undercurrents of Cabernet Sauvignon, Syrah, Zinfandel (on occasion), Merlot and (can you believe) Viognier.



CLAUS AND DIANE JANZEN - WINEMAKERS & OWNERS

Working winter seasons at an upscale hotel/restaurant in Switzerland's Berner Oberland set young Claus on a collision course with fine wines from which he never recovered. After transplanting his family from Winnipeg, Canada to Napa, he spent 12 years at Caymus, developing for that winery the most enviable international marketing operation in the Napa Valley. But Claus had viniculture ambitions of his own. A chance acquisition of some practically-discarded Sangiovese grapes in 1993 led to the first vintage of Bacio Divino.

PRODUCT LIST:

- 111011 Napa Valley Cabernet Sauvignon 2013 12pk..... \$560
- 111005 Cloudy's Vineyard Cabernet Sauvignon 2018 6pk..... \$800
- 111021 Beckstoffer Missouri Hopper Vineyard Cabernet Sauvignon 2018 6pk..... \$800
- 111026 Beckstoffer To Kalon Vineyard Cabernet Sauvignon 2018 6pk..... \$1080

98 - [Jeb Dunnuck](#); 95 - [Wine Enthusiast](#)



Spectacular wines are borne of spectacular terrain. Kenefick Ranch sits on some of the most remarkable land in the Napa Valley – a contiguous 125-acre piece of land in the Calistoga AVA “removed bench” that’s unique in its varied soil profiles and microclimates. Within this single property are small elevation changes, bookended by two canyons creating alluvial fans on each side, and well-drained volcanic soils in the middle of the estate.

Tom’s deep understanding of chemistry and biology is evident in his meticulous approach to the vines. “I like to have as clean a vineyard as possible, with no viruses,” he says. “I like to figure out what the disease or mineral deficiency is, which becomes evident in how the leaves turn. I’m very focused on head-pruning, and on healthy rootstock and cultivars.” Whether diagnosing the plants or riding his tractor, he has found his passion in cultivating this land. “Unlike working with people, the vines don’t talk back,” he says. “Until you make the wine!”

Kenefick Ranch is planted primarily to Bordeaux varietals – Cabernet Sauvignon, Cabernet Franc, Merlot, Petit Verdot, Malbec and Sauvignon Blanc. Rhone varietals – Viognier, Marsanne, Grenache Blanc and Petite Sirah completes the portfolio. Ten percent of our production is used in Kenefick Ranch wines, while the remaining fruit is sourced out to Caymus, Eisele, Nickle and Nickle, Cade, B Cellars, Elizabeth Spencer, Venge, and several other small producers.

Dr. Kenefick continues to meticulously supervise its vineyard operations. His nearly four decades of dedication can be tasted in every glass of Kenefick Ranch wines.



KENT JARMAN - WINE MAKER

Raised in Louisiana by a family who valued good food and wine, Kent Jarman developed an early interest in viticulture. His grandfather headed a distribution company that offered wine education classes, which exposed him to high quality wines at a very young age. Fresh from a degree in enology and viticulture from U.C. Davis, Kent worked his first harvest as an intern in 2000 and by 2002 had joined Duckhorn Vineyards as assistant winemaker. Five years later, he left to become consulting winemaker at Kenefick Ranch Vineyards and several other small boutique wineries including 4088 on Atlas Peak. He is winemaker/partner with Coup de Foudre and also produces under his own label.

Kent was immediately drawn to the opportunity to make wine with Kenefick Ranch. “It’s very enticing to work with estate-owned vineyards,” he says. “It allows flexibility, to have total control the farming, and to be extremely committed to the highest quality.” He also loves the diversity of the property’s terroir. “Small vineyards can be very one-dimensional,” he explains. “Here we have a rich variety of soil profiles and microclimates. It enables us to create an overall complex product with many different characteristics from unique sites on the estate.”

PRODUCT LIST:

1112650 Merlot 2018	12pk.....	\$440
90 - Jeb Dunnuck		
112655 Pickett Road Red Blenc 2015	12pk.....	\$600
112660 Chris’s Cuvee Cabernet Sauvignon 2018	12pk.....	\$600
92 - Jeb Dunnuck; 95 - Vinous		
112665 Caitlin’s Select Cabernet Franc 2018	12pk.....	\$444
90+ - Jeb Dunnuck		



La Sirena is world-renowned winemaker Heidi Barrett’s own label, founded in 1994 in Calistoga, Napa Valley. La Sirena (“the mermaid” in Spanish and Italian) is an expression of Heidi’s greatest passions - wine, art, and the ocean; she is a lifelong scuba diver and visual artist as well as a winemaker. Specializing in Cabernet Sauvignon, Heidi’s favorite varietal to make, La Sirena also offers a variety of small-production, artisanal wines that express Heidi’s noted style of elegant, balanced wines with a touch of whimsy.



HEIDI BARRETT - WINE MAKER

Heidi Barrett has made many of the Napa Valley’s most sought-after and cult classic wines. Known as the “First Lady of Wine,” she is best known for her perfectly balanced, elegant, and age-worthy Cabernets (including Screaming Eagle from 1992-2006 and Dalla Valle from 1989-1995), and has gained an international following for her winemaking skill and artistry across many different varietals. Her own label, La Sirena, was started in 1994, and she is currently the winemaker at Amuse Bouche, Fantesca, Kenzo Estate, Paradigm, and Lamborn. She also founded Barrett & Barrett winery in 2008 with her husband, winemaker Bo Barrett of Chateau Montelena.

PRODUCT LIST:

102486 Moscato Azul Dry Muscat Canelli 2020.....	12pk.....	\$270
102480 Pirate TreasuRED Blend 2018	6pk.....	\$300
102477 Studio Series Red Blend 2018	12pk.....	\$1160
<i>93 - Jeb Dunnuck</i>		
102483 Napa Valley Cabernet Sauvignon 2018	12pk.....	\$1520
<i>94 - Jeb Dunnuck</i>		



Lail Vineyards

Robin Daniel Lail's heritage began in 1879 with the founding of Inglenook Vineyards by her great-grand uncle, the iconic Captain Gustav Niebaum. By the early 1890s, this brilliant man's obsession for achieving the pinnacle of excellence earned Inglenook wines the status of being considered by many as the finest produced in the country.

The determination to achieve excellence was carried forward through the decades following Niebaum's death in 1908, with a crescendo in the thirty years following the repeal of Prohibition under the meticulous, passionate stewardship of John Daniel, Jr., Robin's father. The collection of Cabernets coming from his years of ownership is still celebrated today as some of the finest red wines on earth.

Although Inglenook was sold in 1964, the passion for winemaking did not fade. Robin inherited her father's respect for tradition. Today her family honors his legacy with their relentless pursuit to produce wines second to none.



ROBIN DANIEL LAIL - OWNER / WINEMAKER

Robin was born in Napa Valley and grew up among the vineyards of Inglenook which was founded by her great-granduncle, Gustav Niebaum. Her father, John Daniel, Jr. was the owner and manager of Inglenook, and a legendary figure in the wine business. While Robin was not carried to work in the wine business in her youth, she was surrounded by it, and touched by the passion and focus of her father. Robin attended Stanford University, and returned to the valley after graduation. It was not until 1970 and her father's death that she began shepherding the remaining estate vineyards. Seven years later she joined Robert Mondavi who became her mentor in the business. While at Robert Mondavi Winery, she mounted the first Auction Napa Valley in 1981. In 1982, Robin co-founded Dominus and in 1983, co-founded Merryvale Vineyards where she served as President for ten years. In the mid-nineties, Robin sold out of her partnerships and brought her family's exciting legacy to the 21st century. In 1995, she connected fully with her passion with the founding of Lail Vineyards.



PHILLIPE MELKA - WINEMAKER

On a whim, Philippe took a wine course in his final year of study at the University of Bordeaux while completing a geology degree - a moment that changed the trajectory of his life. He began his journey at Château Haut Brion where his passion for Cabernet-based blends and Sauvignon Blanc began and completed a Masters program in Agronomy and Enology. He was intrigued by the relationship between soil and wine quality, a fascination which continues today. Yearning to learn more, he set out for Napa Valley (Dominus Estate), Western Australia (Chittering Estate), Chianti in Italy (Badia a Coltibuono) and Bordeaux (Chateau Petrus) where he divided his time between soil study and winemaking.

PRODUCT LIST

406907 Georgia Sauvignon Blanc 2019	6pk.....	\$720
93 - Wine Spectator; 94 - Wine Advocate; 94 - Vinous; 96 - Jeb Dunnuck		
406900 J Daniel Cuvee 2018.....	6pk.....	\$1252
100 - Jeb Dunnuck; 99 - Wine Advocate; 96 - Vinous		
406901 J Daniel Cuvee 2019.....	6pk.....	1\$320
99 - Jeb Dunnuck; 98+ - Wine Advocate; 96 - Vinous		



LINDSTROM

STAGS LEAP DISTRICT
NAPA VALLEY

Each year, Lindstrom Wines produces two single vineyard estate-grown wines: a Cabernet Sauvignon, using a selection of the very finest grapes from our four acre hilltop Nicali Vineyard in the heart of the Stags Leap District, and a Pinot Noir produced from carefully sourced grapes grown at the famed Dutton Ranch Russian River Valley. In addition, in select years, the blending process permits Celia the opportunity to produce another wine, skillfully marrying our estate cabernet with Zinfandel sourced from top Napa Valley producers, the Nicali Proprietary Blend. These are truly artisan wines, handmade by acclaimed winemaker, Celia Welch, which are crafted in small lots and specially blended to express the unique characteristics of each vintage.



CELIA WELCH - WINEMAKER

As one of North America’s most highly regarded winemakers, Celia Welch has earned a reputation for her winemaking artistry and her commitment to crafting wines that embody the essential character of great vineyards.

After earning her fermentation science degree from the University of California, Davis, Celia explored the winegrowing regions of the United States, New Zealand and Australia, where she worked in the Barossa Valley.

In the two decades since, Celia’s journey as a winemaker has helped her develop an acclaimed winemaking style noted for its emphasis on maintaining the purity and flavor of great fruit. A sought-after consulting winemaker, Celia’s portfolio of clients has included top wineries such as Scarecrow, Corra, D.R. Stephens, Staglin Family Vineyard, and Hartwell Estate. Celia was named Food & Wine Magazine’s 2008 Winemaker of the Year.

PRODUCT LIST:

405504 Cabernet Sauvignon 2015	6pk.....	\$600
92 - Vinous		
405510 Pinot Noir 2015.....	12pk.....	\$580



MARCIANO E S T A T E

Marciano Estate revitalizes a proud winegrowing history that dates back to the mid-19th century. The property upon which our vineyards are planted was part of the Bourn family estate, a country residence for one of San Francisco’s most successful and influential families during the time of California’s Gold Rush. Marciano Estate represents, quite simply, the best wine that we produce each vintage. Letting the vineyard mature and allowing the site to express itself through the land, geology, and the soils creating a perfect balance. Produced in quantities dictated solely by quality, Marciano Estate showcases years of striving for what can only be called a beautiful expression of a singular vineyard. This tiny, ten-acre site has been owned since 2006 by Maurice Marciano, the famous name behind the Guess jeans empire. The property is located in the southwestern foothills of St. Helena, across from Hayne vineyard. With Benoit Touquette from Realm and Michel Rolland on board as consultants, the wines continue to improve toward our exacting standards and dreams.



WINEMAKER: MORGAN MAUREZE

Seth Cripe founded LOLA in 2008, focused on farming grapes and producing wines with integrity and purity at affordable prices. After a decade working for some great wineries around the world, Seth planted LOLA’s first Pinot Noir vineyard in Sonoma Coast in 2004. “A winemaker is a caretaker of what nature does on its own.” Seth says. “We assist and attempt to guide nature each step of the way, from farming through fermentation to ensure that all of the LOLA wines showcase purity, natural balance and freshness - as nature intended them to be.” The upcoming 2023 vintage will be Seth’s 28th vintage growing grapes and making wine...and it will be the 16th vintage of LOLA.

PRODUCT LIST:

317400 M by Marciano Proprietary Red 2019	3pk	\$340.00
<i>97 - Wine Advocate; 97 - Jeb Dunnuck</i>		
317406 Marciano Estate Cabernet Sauvignon 2019	3pk	\$660.00
<i>98+ - Wine Advocate; 98 - Jeb Dunnuck</i>		

MARK HEROLD WINES



MARK HEROLD - WINEMAKER

Mark found his curiosity for wine through his love for food and cooking during his teenage years. Initially planning to study culinary arts in Paris, Mark eventually decided on a domestic education. Having many interests and many declared majors, it took him eight years to complete his under-graduate studies- yet collecting wine all along. Deciding to advance his education, he completed his academic career at the University of Davis with a Ph.D. in Ecology emphasizing nutritional bio-chemistry.

While at UC Davis, his curiosity for wine was nurtured by a fellow wine enthusiast, who happened to be his bio-chemistry professor and owned his own winery in the Sierra Foothills. It took one volunteer harvest for Mark to become completely enthralled with the process. Mark's ever-present thirst for knowledge led him down a career path as a winemaker; combining both his love of science and art.

Mark started his first venture into the wine world at Joseph Phelps Vineyards as the Research Enologist. Here Mark was able to bridge the scientific method with practices in winemaking in order to determine which procedures really make the best expressions of wine quality and seamless oak integration.

Mark's enthusiasm for making wine took on a life of its own leading to the creation of Merus in 1998; his personal Cabernet label. Being made in his home garage in downtown Napa, this project was a labor of love. After selling Merus, Mark continues his quest for making delicious, balanced, age-worthy wines here at MHW.

Mark is a Taurus and his favorite food is Sushi. You will find him most often in his kitchen at home, cooking for family and friends, drinking cider.

PRODUCT LIST:

508006 Uproar Cabernet Sauvignon 2016	12pk.....	\$584
508007 Uproar Cabernet Sauvignon 2018	12pk.....	\$584
93 - Vinous		
508000 Coombsville Cabernet Sauvignon 2019	12pk.....	\$860
96 - Vinous		



**MARSTON FAMILY
VINEYARD**

Marston Family Vineyard, with a legacy of over forty five years of growing grapes on Spring Mountain above the Napa Valley, and an annual production of only 500 cases a year, the Marston Family is dedicated to producing the finest 100% Cabernet that showcases our special mountain location, unique history of the property and the family's commitment to excellence.



MARABUE MARKE - WINEMAKER

Marbue Marke is one of the leading winemaking minds of our generation, seamlessly blending his artistic expression with the science of fermentation. Growing up in Freetown, Sierra Leone on the west coast of Africa, Marbue believed he would follow in the footsteps of his mother and uncles and become a physician. He was introduced to wine by his grandparents during their traditional Sunday family dinners, which opened his eyes to a new frontier and awakened a passion inside him that led him to UC Davis. He graduated with a degree in Enology, and set his sights on working in the Napa Valley. Since 2010, Marbue has brought his unique and thoughtful approach to our estate, and his approach effortlessly captures the essence of our terroir and elevates the wines to the height of their expression. He continues to redefine our approach to oak, style, ageability, continually finding ways to enhance the precision of our wines with every vintage. We are thrilled he has been a core member of our team for the last decade, and we are honored to have him spearhead our offerings continuing the tradition of excellence at Marston Family Vineyard.

PRODUCT LIST:

83461 Albion White Blend 2018.....	12pk.....	\$560
83438 Petite Sirah 2014.....	12pk.....	\$780
83458 Estate Cabernet Sauvignon 2014	12pk.....	\$1320
83445 Estate Cabernet Sauvignon 2016	12pk.....	\$1320

THE MASCOT

The Mascot is a Napa Valley cabernet sauvignon made from distinct hillside vineyards; specifically the younger vines of Harlan Estate, BOND, and Promontory. It started out as a small project championed by Will Harlan and shared among the family, winemaking team, and close friends. Drawing fruit from blocks of recently replanted vineyards (7-15 years of age) The Mascot shares a glimpse into the evolution of its parent estates: a youthful snapshot of their future. With the 2008 vintage Will had enough wine - 500 cases - to introduce the endeavor to the outside world; releasing the first bottles in 2013. A hedonistic blend of power and balance, The Mascot is expressive and approachable early in its life with potential to evolve well into the future.



CORY EMPTING - WINEMAKER

A native of Napa Valley, Cory Empting was immersed in the tradition and culture of the wine world at an early age. At age 15, working harvest with longtime family friend and esteemed winemaker Ric Forman, Cory began what was to become his chosen profession.

While still a student - in enology & fermentation science - at California Polytechnic State University San Luis Obispo, Cory spent his college summers in Napa Valley as an intern at Harlan Estate and BOND, beginning in 2001. It was this apprenticeship working alongside Bob Levy, that sealed the deal.

Cory also found time to work in South America, Australia and Spain with many additional travels to Europe; always with the intent of learning more and perfecting his craft.

In 2007 Cory was appointed winemaker of Harlan Estate and BOND, as his mentor, Bob Levy, became took on the title of the estates' Director of Winegrowing. Cory's passion and creativity continue to bring great acclaim to both of the wineries as the torch is passed to the next generation.

PRODUCT LIST:

101915 Cabernet Sauvignon 2018 6pk.....\$800



METEOR

VINEYARD

Meteor Vineyard is the confluence of an extraordinary Cabernet vineyard in the southeast corner of Napa Valley, the entrepreneurial vision of internet pioneer Barry Schuler and wife Tracy, the viticulture history and expertise of Mike Wolf and the consummate winemaking talents of Bill and Dawnine Dyer.

Barry and Tracy bought the property that is now Meteor Vineyard in 1998 and hired legendary viticulturalist Mike Wolf to assess the potential of the property. Located on a knoll in Napa Valley's Coombsville region, Mike quickly recognized that Meteor Vineyard's unique combination of elevation, aspect and stony, rich volcanic soil was an optimal site for 100% Cabernet Sauvignon. Planted in 1999 to 3 distinct clone and rootstock combinations, it was immediately clear that the Schuler's had found something special.

By the time the vineyard was ready for it's first harvest, prestigious names such as Etude, Vineyard 29, Arietta, Favia and Lail Vineyards were clamoring to work in the vineyard. In addition to the above, Mike introduced the Schuler's to Bill and Dawnine Dyer. The rest, as the cliché says, is history.



DAWNINE DYER - WINEMAKER

The hallmarks of Dawnine Dyer's quarter-century winemaking career are excellence and innovation. One of the first American woman in charge of winemaking at a major winery (Chandon), she later extended her expertise beyond Napa Valley to Australia and Latin America, where she has helped develop wineries. She is the co-owner of Dyer Vineyard with her husband and Meteor partner, Bill Dyer. In 2002, Dawnine served as president of the Napa Valley Vintners Association (NVVA). She is a member of the founding board of Women for Winesense and a recognized voice for the importance of Geographic Indications and Appellations of Origin at conferences around the world. An avid opera fan and inveterate traveler, Dawnine lends her active voice to community groups as well as the local choir.

PRODUCT LIST:

112595 Perseid Cabernet Sauvignon 2013	3pk.....	\$430
<i>97 - Wine Advocate</i>		
112601 Perseid Cabernet Sauvignon 2015	3pk.....	\$330
<i>94 - Vinous; 91 - Wine Advocate</i>		
112600 Perseid Cabernet Sauvignon 2017	3pk.....	\$380
<i>92 - Wine Advocate</i>		
112610 Special Family Reserve Cabernet Sauvignon 2013	3pk.....	\$660
<i>98+ - Wine Advocate</i>		



O'SHAUGHNESSY
ESTATE WINERY

In Napa, Betty O'Shaughnessy Woolls fell in love with the beauty of the land, the vineyards, and the climate. In 1990 she landed in Oakville with a parcel of land, including vineyards and a home site. Betty reconnected with her deep rooted appreciation of the soil and the bounties it brings. Over the next few years, additional vineyards on Howell Mountain and Mount Veeder added to the source available for varieties of grapes. The new century brought a cave, grapes crushed into wine and a design for a winery structure. The project completed in time for the harvest of 2003.

The Estate Vineyards for O'Shaughnessy include Rancho del Oso - Howell Mountain, Betty Vineyard, Woolls Ranch - Mount Veeder and the Oakville Vineyard where they reside.



SEAN CAPIAUX - PRESIDENT AND WINEMAKER

Founding winemaker, Sean Capioux, has established an impressive and notable career over the past twenty six years at prominent wineries around the globe. He graduated from California State University, Fresno (BS, Enology; minor in Chemistry) in the late-80's and began his career at Jordan Winery in Sonoma County's Alexander Valley. Sean traveled to Perth, Australia to work on the winemaking team at the Houghton Winery and later returned to the United States to become the assistant winemaker at Pine Ridge Winery in the Stags Leap district. Peter Michael Winery tapped him to become their assistant winemaker where he worked for four years. Sean spent several years as a bicoastal winemaker attending to wines both on Long Island and in California before coming to O'Shaughnessy.

Sean serves as president and winemaker for the O'Shaughnessy Estate Winery and consistently creates world class mountain Cabernets. Sean describes his winemaking style as neo-classic in that he employs modern equipment to produce non-interventions wines which are naturally fermented and bottled unfiltered and unfiltered. These techniques allow the varietal character and terroir of the O'Shaughnessy Estate vineyards to be the stars of the show.

PRODUCT LIST:

111195 Napa Valley Cabernet Sauvignon 2018.....	12pk.....	\$680
<i>93 - Vinous</i>		
111175 Howell Mountain Cabernet Sauvignon 2018.....	12pk.....	\$920

PROMONTORY

In the early 1980s while hiking along Oakville's southwestern ridge, H. William Harlan discovered an isolated territory. The hidden expanse — ancient and untamed — moved him deeply, but remained elusive until the Harlan family finally captured it in 2008. As the second generation explored and worked with the land, they began to make discoveries of their own. At the core of this wild terrain they found a powerful geologic convergence, which had shaped its steep, rugged topography, and created the conditions for an altogether exotic winegrowing environment. Over time they found that the dramatic landscape — just beyond the edge of the known — would slowly change them, and ultimately inspire a new endeavor: Promontory.



WINEMAKER: MORGAN MAUREZE

Originally from Montalcino, Italy – the historic growing region for Brunello wines – David Cilli's winemaking experience ranges from time spent in the great cellars of Montalcino, Australia, and Argentina, before joining the Promontory team in 2012. In his role as Winemaker, David oversees all of Promontory's winemaking operations, in addition to working closely with the vineyard team to determine growing and harvest decisions. Alongside Cory Empting, Promontory's Director of Winegrowing, David was deeply involved in developing Promontory's innovative tradition of cask aging, which remains unique to a winery in the Napa Valley.

PRODUCT LIST:

Speak to your Trellis Area Manager about availability.

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REALM CELLARS

— M M I I —

Making wine at the very highest level has always been at the foundation of Realm. Through “these blessed plots” – vineyard sites that we carefully curate and care for – our aim is nothing less than to illuminate and reflect the pinnacle of Napa Valley winemaking. But there’s something more that makes us tick, that makes us come to work each day with unflagging energy and commitment.

Juan Mercado laid the groundwork for Realm. He had the dream, and he risked everything to achieve it. But today a new Realm beckons. A Realm that combines the characteristics of a great start-up – the restless enthusiasm and life-affirming passion that have defined us from the beginning – with the polish, professionalism and attention to detail of a more seasoned, focused enterprise.

Ten, twenty, thirty years from now, the people at Realm may very well be different. But our vision, our quest, is that Realm stand for something beyond a bottle of great wine, beyond an individual person. Realm stands for following dreams and taking risks, establishing community and sharing good fortune. If we delight people with our wines, we will have done our job. But if we inspire them with our story – to pursue their own paths, realize their own dreams, we will have truly succeeded.

BENOIT TOUQUETTE – WINEMAKER



When his dream of being a fighter pilot in the French army fizzled, Benoit Touquette tried his hand working at an auto body shop, in road construction and even in banking alongside his father. When he got a job with a mobile bottling line in Bordeaux, he was introduced to the wine business and his career choice started to crystallize. While working toward his Masters diplomas in both Chemistry and Oenology, Benoit worked at several French wineries in a production capacity. His experience made two things clear: he wanted to be involved with making high end, limited production wines, and he wanted to venture beyond Bordeaux. With the help of his friend and mentor Michel Rolland, Benoit got a job with winemaking consultant Andy Erickson in California. When Realm’s first winemaker left in 2010, Benoit offered to help his friend – and Realm’s founder -- Juan Mercado with blending the 2009 vintage wines. That offer turned into a full-time gig, and Benoit joined Realm in 2011.

PRODUCT LIST:

Speak to your Trellis Area Manager about availability.



The Revana Estate vineyard is located in St. Helena, an ideal spot for growing Cabernet Sauvignon. This northern part of Napa is a narrow stretch of the valley framed by the Mayacamas and Vaca mountains. Each year, hillside erosion from the surrounding mountains provides a constant supply of gravel and soil resulting in the deep, well-drained soils that make up the Revana Estate.

This section of the upper valley also benefits from more moderate temperatures, a combination of warm days and cool nights, without the foggy mornings found in the lower valley or the extreme heat of Calistoga to the north. The balanced climate provides perfect growing conditions for Cabernet Sauvignon.

The Revana Estate vineyard was planted by our vineyard manager, Jim Barbour in 1998. It is comprised of nine separate blocks totaling nine acres. The vineyard blocks have different soil characteristics and are planted with a carefully selected array of rootstocks matched to each block's soil type. To preserve the unique qualities of the blocks, they are farmed and vinified separately. A combination of close spacing, deep gravelly soils and exacting farming, guarantees low yields and rich, concentrated grapes.



THOMAS BROWN - WINEMAKER

In 2011, Thomas Rivers Brown joined Revana Family Vineyard as consulting winemaker. A native of South Carolina, Thomas followed his interest in wine to the Napa Valley after completing college. His early days in the valley took him through a number of small wineries but his winemaking career began at Turley Wine Cellars where he was the assistant winemaker through 2001.

Best known for the Cabernet Sauvignons that he has crafted for Schrader Cellars, Thomas has also received numerous accolades from the press. In 2010, Food & Wine Magazine named him Winemaker of the Year. Both Wine Spectator and The Wine Advocate have bestowed multiple 100 point scores on Cabernets made by Thomas.

PRODUCT LIST:

91731 Terroir Cabernet Sauvignon 2018	6pk	\$400
<i>92 - James Suckling; 91 - Wine Spectator</i>		
91728 Terroir Cabernet Sauvignon 2019	12pk	\$800
<i>94 - Wine Spectator; 92 - Jeb Dunnuck</i>		
91732 Rutherford Cabernet Sauvignon 2016	12pk	\$1320
<i>92 - Wine Advocate; 92 - Wine Spectator; 92 - James Suckling</i>		
91734 Estate Cabernet Sauvignon 2011	6pk	\$800
91733 Estate Cabernet Sauvignon 2018	12pk	\$1800
<i>94 - Jeb Dunnuck; 93 - Wine Spectator</i>		



Roy Estate was established in 1999 by founding vintners Shirley and Charles Roy. The couple sought to produce world-class wines, working tirelessly to identify the ideal site and engaging Napa Valley’s most respected vineyard and winemaking consultants to plant vines and craft wines fully worthy of the Grands Crus de Napa Valley designation. Today, proprietors Stephany Maillery and Stephan Crétier serve as stewards of the sprawling, singular site. Together they usher in the next chapter of peerless winegrowing at Roy Estate

Our scenic 17-acre vineyard, a unique property blessed by its geography, topography, and terroir is situated immediately south of the renowned Stags Leap District at the cooler southern end of the Napa Valley. Our gentle slopes are planted with Cabernet Sauvignon, Merlot and Petit Verdot. A creek divides the parcel roughly in half, producing two noticeably distinct sites on one small estate “akin to the Right Bank and the Left Bank in Bordeaux,” says our winemaker Philippe Melka.



PHILIPPE MELKA - WINEMAKER

Philippe Melka began working at Roy Estate in April 2005. He is one of the world’s most respected winemakers, who is best known for “finding the voice of the vineyard through its terroir,” as Philippe puts it. He began his career working at wineries in France (Château Haut-Brion and Château Petrus), Italy (Badia a Coltibuono), Australia (Chittering Estate) and California (Dominus and Ridge) before settling in the Napa Valley in the ‘90s.

PRODUCT LIST:

413400 Mr. Evans Proprietary Red Blend 2018.....	6pk	\$1100
<i>95 - Jeb Dunnuck; 94 - Vinous; 94+ - Wine Advocate</i>		
413398 Cabernet Sauvignon 2014	6pk	\$1300
<i>94 - Vinous; 95 - Wine Advocate</i>		
413406 Cabernet Sauvignon 2017	6pk	\$1200
<i>96 - Jeb Dunnuck; 94 - Wine Advocate</i>		
413396 Cabernet Sauvignon 2018	6pk	\$1400
<i>94 - Jeb Dunnuck; 94 - Vinous; 93 - Wine Advocate</i>		

Somnium

SOM - NI - UM



“Three things that I love in life are cooking, food and wine, so what better place to dine than French Laundry when visiting the Napa Valley. However, I wasn’t sure how thirsty for wine I would be at a 10 a.m. tasting the next day.

It was a cool morning and the fog that sits at the bottom of the valley at this time of day was just about gone. The tasting started on top of a hill that sits in the middle of the vineyard, looking south. The view was spectacular!

After an hour or so of having breakfast and tasting what is still to this day one of my favorite white wines, I fell in love—with Napa Valley, and even more with wine! I thought to myself, “Wouldn’t it be so cool if I could have something like this someday!”

That magic moment on the hill in 2006 was something that would affect everything about the Napa Valley for me, as did a chance encounter with Aaron Pott that came later that same day. He was a young and talented winemaker who opened up some amazing older wines that I couldn’t wait to learn about. I quickly discovered that he was a gear head and only wanted to talk about racing, so that’s what we did. He became a friend and offered to help with recommendations on where to go in the valley if I ever came back. So, I called when I did.

He knew my love for wine and the area and went on to play a huge part in picking the property that Somnium sits on today. The criteria included A++ soil and a beautiful view—a tall order. Yet the perfect property, far up the switchbacks of Howell Mountain, was purchased in the spring of 2009. Vineyard development began in 2011 and continued until 2016 when my latest love, Cabernet Franc, was planted.

I named the vineyard Somnium, which means dream in Latin, because I thought owning my own winery was something that would just be a dream, but, it became a reality. I can’t tell you how many times I have signed an autograph for a child and added the note — dream big! It is a life motto—it’s how I think, how I live and what I preach! My dreams never stop, and they continue to evolve. Now that Somnium is a reality, my next dream is to create an environment and experience where it is easy for others to fall in love with Napa Valley, just like I did so many years ago.”— Danica Patrick - Proprietor

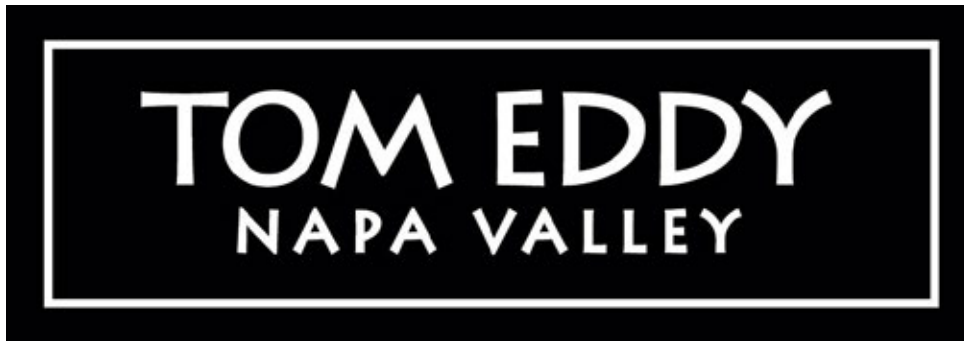


AARON POTT - WINEMAKER

Aaron Pott’s curiosity in wine began at the young age when he ordered a glass of milk in a venerable Parisian bistro. When the waiter responded—in halting perfect English—that “milk is for babies” and promptly produced a glass of watered down red, Pott realized that wine was a beverage of choice for adults and immersed himself in the world of wine trivia. Studying oenology at the University of California, Davis, Pott delved into all aspects of the theory of winemaking, including practical application by working part-time in the research laboratory at Robert Mondavi Winery. He completed his education with a master’s degree in Viticulture from the Université de Bourgogne in Dijon, France.

PRODUCT LIST:

508203 Napa Valley Cabernet Sauvignon 2019	6pk.....	\$400
90 - Jeb Dunnuck; 92 - Vinous; 92 - Wine Advocate		
508200 Estate Cabernet Sauvignon 2016	6pk.....	\$870
94 - Jeb Dunnuck; 94 - Wine Advocate		



Tom and Kerry Eddy purchased Parcel 001 in Napa Valley in 1999. It is the most northern property in Napa Valley, situated 4 miles north of Calistoga, at over 1,000 feet above sea level. The winery office, home, cave and winery is nestled among gigantic redwoods and oaks with more than a bounty of wild animals, grapes, a vegetable garden and an art studio.

The Eddys designed their small winery and finished the caves, ready for occupancy, before the harvest of 2014. Most of the winery hangs over the edge of the world, with Mt. St. Helena in the background, with all the French oak barrels full of Cabernet Sauvignon resting inside the volcanic-rock studded Caves. Visiting the winery caves is an interesting contrast of winemaking acumen and rugged mountainous serenity.



TOM EDDY - WINEMAKER & OWNER

For Tom Eddy, winemaking is about elegance and longevity, not arrogance and alcohol. Tom developed that philosophy after spending more than 40 years in the California wine industry.

Tom and his wife Kerry purchased their Calistoga property in 1999, but Tom’s history and experience in the wine business goes back much farther, to the upturn in the California wine industry that began in the 1970s.

Tom earned his degree in fermentation science from the renown University of California at Davis. Tom’s first job was with Wente Bros. winery in Livermore. He got his big winery education at companies like Heublein, which owned venerable brands like Inglenook and

Beaulieu Vineyards at the time.

After a stint as general manager and winemaker of the Souverain Winery in Sonoma County, Tom helped revitalize winemaking at a major winery in the Napa Valley and stole a page from the book of modern-day winemaking, and is credited for turning the stodgy wineries into cutting-edge success stories in the trade.

Tom founded the Tom Eddy Cabernet brand in 1991, the Eddy Family wines like Elodian in 2000, and started the New Zealand project “TENZ” in 2004. His winery was completed on the most Northern parcel in Napa Valley in 2014.

PRODUCT LIST:

507021 Parcel One Red Blend 2013	12pk	\$440
507028 Manchester Ridge Pinot Noir 2014	12pk	\$480
80228 Elodian Cabernet Sauvignon 2018	12pk	\$560
507007 Napa Valley Cabernet Sauvignon 2016	6pk	\$680
507014 Gregg Mountain Cabernet 2013	12pk	\$1620

VHR



VINE HILL RANCH

NAPA VALLEY

Lush, aromatic Cabernet Sauvignon grapes thrive in the well drained soil and temperate climate of our seven-block vineyard—the perfect alignment of a place and its product.

Tucked along the wooded hills of the Mayacamas Mountain Range in Oakville, fruit from our higher vineyard blocks exude an earthy, forest floor chaparral quality—the sloping grade, gravelly soil and most mature vines produce intense, concentrated and expressive black fruit. Blocks on the lower benchland, with its deep, loamy soils and younger vines, yield bright fruit flavors and fine tannins full of verve and energy.

VHR Cabernet is an estate-grown wine of place, the culmination of the Phillips family’s evolution from grapegrowing to winemaking over three generations. Years of traversing vineyard rows and caring for each of Vine Hill Ranch’s seven blocks have imbued a deep understanding of our estate vineyard’s unique characteristics.

To produce a true wine of place, we take a minimal touch approach to winemaking: harvesting at optimal ripeness, meticulous sorting of fruit, cold-soaking, extended maceration, use of native yeast and new French oak barrels. We vinify each lot separately to promote the full expression of the vineyard.



FRANÇOISE PESCHON - WINEMAKER

Raised in California’s wine country with family roots in Luxembourg, Françoise received an enology degree from UC Davis. After post-graduate work at the University of Bordeaux and an apprenticeship at Château Haut-Brion, Françoise returned to the Napa Valley.

In 1993, Françoise joined Araujo Estate, soon stepping into the role of winemaker. The reputation of the Phillips family’s determination to craft a wine of place from the estate vineyard drew Françoise to VHR in 2008. She collaborates closely in the field with vineyard manager, Michael Wolf, to cultivate a wine that is dynamic, powerful and elegant—a soulful expression of the site.

“Creating a wine of place has as much to do with the human element as it does the site – the integrity to keep out of the way and let the land speak for itself. VHR is all about the vineyard.” -- Françoise Peschon

PRODUCT LIST:

- 102361 Cabernet Sauvignon 2017 3pk.....\$550
94+ - Jeb Dunnuck; 94 - Vinous; 94 - Wine Spectator
- 102360 Cabernet Sauvignon 2018 3pk.....\$620
98 - Jeb Dunnuck; 98 - Decanter; 97 - Wine Spectator
- 102359 Cabernet Sauvignon 2019 3pk.....\$620
100 - Decanter; 99 - Jeb Dunnuck; 98+ - Vinous; 97 - Wine Spectator



AMAPOLA CREEK

by Richard Arrowood

Amapola Creek is Richard Arrowood’s Estate Winery. He has been making wine exclusively in Sonoma County for 50 years. The winery is located just north of the town of Sonoma, on the Arrowoods’ 100-plus-acre estate. Amapola Creek is an ultra-premium winery in a state-of-the-art facility designed to produce just 3,000 handcrafted cases annually. The 20 acres of organically grown (CCOF) vineyards are spread from 350 to 1,000 feet above the valley floor on a western-facing slope at the top of the Mayacamas Mountains. Cabernet Sauvignon is Amapola Creek’s largest case production and Richard’s main focus. Amapola Creek’s neighbor, the historic Monte Rosso Vineyard, is the winery’s source of old vine Zinfandel, planted in the 1890s. Starting in 2010 Amapola Creek began producing Chardonnay from Jos. Belli Family Vineyards (CCOF) located in the Russian River Valley, with which Richard has had a working relationship for many years. Amapola Creek is named for the Spanish word for “poppy”. When in bloom, the golden poppies line the creek and offer a stunning sight with the vineyards



RICHARD ARROWOOD - WINEMAKER & OWNER

Richard Arrowood is an iconic winemaker who has been making wine exclusively in Sonoma County for 50 years. From 1974 until 1990, he created the wines for Chateau St. Jean, where he developed some of the first vineyard designates produced in Sonoma County. He and his wife Alis founded Arrowood Winery with the 1985 vintage. Richard was the winemaker at Arrowood Winery until June 2010, when he left to devote himself full-time to making wines for their new estate winery, Amapola Creek. At Amapola Creek, he can focus on the very philosophy that has driven him from day one: quality without compromise and, above all,

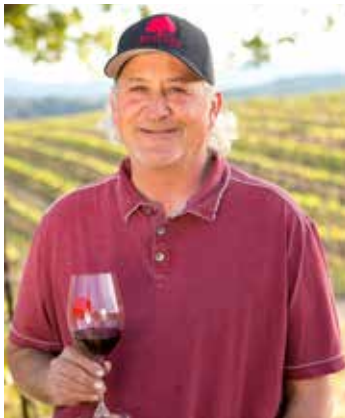
PRODUCT LIST:

25491 Chardonnay 2018.....	12pk	\$400
25471 Estate Cabernet Sauvignon 2017	12pk	\$600
25489 Cuvee Alis Red Blend 2014	6pk	\$200
<i>92 - Robert Parker Wine Advocate</i>		
25487 Cuvee Alis Red Blend 2016	12pk	\$296
25498 Proprietary Red Blend NV	12pk	\$240



BECKMEN VINEYARDS

Beckmen Vineyards is one of North America’s premier producers of Rhône varietal wines since our establishment in 1994. We are a family owned and operated vineyard and winery, crafting premier wines from our two vineyards in Santa Barbara County. Due to the unique soil and microclimates of our vineyards – Purisima Mountain Vineyard, certified biodynamic since 2009, and the Beckmen Estate Vineyard – we are able to draw out the distinct qualities expressed by each grape variety and the unique character of both vineyards. We specialize in Syrah, Grenache, Viognier, Grenache Blanc, Mourvedre, and Counoise. For an optimal diversity of expression, we cultivate seven different clones of Syrah and four selections of Grenache. We also grow Sauvignon Blanc, two clones of Chardonnay, and four clones of Cabernet Sauvignon. Each wine program is given the same meticulous attention to detail that the vineyards receive year round. By making wine in small lots, we are able to capture the individuality of each particular block in both of the vineyards. We blend most of our wines from this collection of small lots, so that each wine has more depth, complexity, and distinct layers of flavor.



STEVE BECKMEN - WINEMAKER

As both a winegrower and a winemaker, Steve Beckmen has spent over 20 years overseeing Beckmen Vineyards’ acclaimed estate vineyard and wine program. From his work planting and cultivating Purisima Mountain Vineyard, to his focus on Rhône varietal wines and his adoption of biodynamic farming techniques, Steve has earned a reputation as one of Santa Barbara County’s most innovative winegrowers. During any given vintage, Steve individually ferments as many as 100 small lots of fruit, often employing techniques such as native yeast fermentation or whole cluster pressing to highlight the personality of a given clone or block. Described by Steve as both “hands-off” and “hands-on,” this approach has resulted in an acclaimed portfolio of wines that consistently bridge the divide between power and elegance.

PRODUCT LIST:

110532 Sauvignon Blanc 2018	12pk.....	\$156
110501 Cuvee Le Bec Red Blend 2018	12pk.....	\$192
<i>95 - Wine Enthusiast</i>		
110506 Santa Ynez Valley Grenache 2017	12pk.....	\$240
110525 Santa Ynez Valley Cabernet 2018	12pk.....	\$240
110511 Purisima Mountain Syrah 2019	12pk.....	\$276



Bien Nacido Vineyards and Solomon Hills Vineyards produces premium, vineyard designate wines from the Miller family's winegrowing estates in the Santa Maria Valley.

Bien Nacido Vineyards has earned the respect of both critics and consumers for the exquisite quality and distinct purity of the cool-climate wines it yields. Over the years it has become an iconic American vineyard. The winery's focus is on producing terroir-driven, age-worthy, and pleasurable Chardonnay, Pinot Noir, and Syrah.



TREY FLETCHER - WINEMAKER

Trey Fletcher joined Bien Nacido Estate in 2011 as Winemaker and General Manager. Trey studied Enology & Viticulture at California State University Fresno. He has made wine and grown grapes in Europe, New Zealand, Argentina and California. Upon returning to the United States, he has worked several vintages in the Napa Valley, Sonoma Coast, and Central Coast of California. Most recently he was Associate Winemaker at Littorai Wines on the Sonoma Coast.

Trey's seamless integration of viticulture and winemaking at Bien Nacido Vineyards drives his focused and intuitive approach.

PRODUCT LIST:

56840 Chardonnay 2017.....	6pk.....	\$220
56870 Pinot Noir 2015.....	6pk.....	\$275
56875 Syrah 2014.....	6pk.....	\$260

Capiaux

Sean Capiaux founded Capiaux Cellars in 1994 with a dedication to single vineyard bottlings of Pinot Noir. The philosophy is to produce wines that express the unique location from which they come, a sense of place or distinctive quality that sets them apart. Only high quality, low yielding, select clonal grapes are used from unique viticultural areas such as Sonoma's Russian River and the Central Coast's Santa Lucia Highlands. Pinot Noir has always been recognized as one of the noblest red wines and also one of the most difficult varieties to produce. Balancing the art and science of fine winemaking has fueled his passion for the pursuit of making great wines. Sean's style has garnered consistently favorable reviews among both professional reviewers and his own cult-like following of restaurateurs and consumers.



SEAN CAPIAUX - PRESIDENT AND WINEMAKER

Founding winemaker, Sean Capiaux, has established an impressive and notable career over the past twenty six years at prominent wineries around the globe. He graduated from California State University, Fresno (BS, Enology; minor in Chemistry) in the late-80's and began his career at Jordan Winery in Sonoma County's Alexander Valley. Sean traveled to Perth, Australia to work on the winemaking team at the Houghton Winery and later returned to the United States to become the assistant winemaker at Pine Ridge Winery in the Stags Leap district. Peter Michael Winery tapped him to become their assistant winemaker where he worked for four years. Sean spent several years as a bicoastal winemaker attending to wines both on Long Island and in California before coming to O'Shaughnessy.

Sean serves as president and winemaker for the O'Shaughnessy Estate Winery and consistently creates world class mountain Cabernets. Sean describes his winemaking style as neo-classic in that he employs modern equipment to produce non-interventions wines which are naturally fermented and bottled unfiltered and unfiltered. These techniques allow the varietal character and terroir of the O'Shaughnessy Estate vineyards to be the stars of the show.

PRODUCT LIST:

111090 Chimera Pinot Noir 2018.....	12pk.....	\$280
111095 Gap's Crown Vineyard Pinot Noir 2014.....	12pk.....	\$480
111100 Gary's Vineyard Pinot Noir 2016.....	12pk.....	\$420
111105 Pisoni Vineyard Pinot Noir 2018.....	12pk.....	\$480
111120 Starscape Vineyard Pinot Noir 2015.....	12pk.....	\$480
111110 Widdoes Vineyard Pinot Noir 2014.....	12pk.....	\$400
111115 Wilson Vineyard Pinot Noir 2014.....	12pk.....	\$480



COURSEY GRAVES

Protected by high-elevation evergreen forests and cooled by the westerly breezes from the Pacific Ocean, the Graves Vineyard is marked by the rugged terrain of Bennett Mountain, southwestern exposure, and a volcanic soil composition of red clay, basalt boulders, and shattered rock. The soaring hillside and sun work together to achieve ripeness at lower sugar levels, resulting in wines with the rare combination of forthright character, fine texture, and a capacity to develop profound complexity with age. The 13 acres of Cabernet Sauvignon, Merlot, and Syrah are framed by an ecologically diverse, 40-acre estate. Our vineyards are farmed without the use of systemic herbicides, pesticides, and fungicides. The pollinator's garden and insectary promote healthy populations of birds, insects, and predators. Encinals, ponds, and rocky outcrops are home to red tail hawks, jack rabbits, bobcats, mallard, coyote, and even a family of migrating river otter. We are dedicated to preserving our estate with a clean eco-conscience and find our serenity in the magic on the mountain.



CABELL COURSEY - WINEMAKER

The vineyard, land, and climate speak to me. I strive to make wines with transparency, revealing not only the character of the vineyard and vintage but also the history and potential of my craft and the Graves Vineyard. I cut my teeth in the vineyards and cellars of Burgundy, New Zealand, and Willamette Valley before establishing my California career making benchmark wines in the Napa and Russian River valleys. My craft was shaped by the lessons of my mentors.

We are guided by the philosophy that farming and winemaking are one practice, not two disciplines. The care and attention dedicated to each growing season transcends from the vineyard to the cellar. We make wines with the purpose of nurturing the essence of the fruit, place, and time.

PRODUCT LIST:

465864 Sonoma Coast Chardonnay 2020	6pk.....	\$280
465882 West Slope Syrah 2018	12pk.....	\$600
465876 Estate Red Blend 2018	12pk.....	\$680
465870 Napa Valley Cabernet Sauvignon 2018	12pk.....	\$800
Work & Days		
465820 Sonoma Coast Chardonnay 2019	12pk.....	\$440
465826 Durrel Vineyard Chardonnay 2018.....	12pk.....	\$560
465835 Sonoma Coast Pinot Noir 2019	12pk.....	\$440
465841 Spring Hill Vineyard Pinot Noir 2018	12pk.....	\$600



Bill Wathen and Dick Doré have been making wine together since 1985 when they founded FOXEN at the historic Rancho Tinaquaic in Northern Santa Barbara County. Since that time, FOXEN has become known for its terroir-driven, sustainably grown wines of elegance and balance. The winery is named for Dick’s great-great grandfather and Santa Barbara County pioneer, Benjamin Foxen, who obtained the 9000-acre Rancho Tinaquaic in 1837. Completed in 2009, FOXEN’s solar-powered tasting room and winery is the embodiment of Dick and Bill’s long-time dream, hard work and commitment to our environment.



WINEMAKER: DAVID WHITEHAIR

David was born and raised in the Santa Ynez Valley, a true “local boy.” In 2006 David began his winemaking career at Brander Winery in Santa Ynez, and expanded his experience with Cloudy Bay, New Zealand and then Chalk Hill in Healdsburg, California. David then returned to his beloved Santa Barbara County, and a chance meeting with Bill Wathen led to his immediate hiring at Foxen in the fall of 2007. David became Foxen’s assistant winemaker in 2008 and was promoted to winemaker in 2016. David sums up his experience at FOXEN as, “a privilege and an honor to be Billy’s apprentice”...and that winemaking “begins with the vines and soil and ends in the glass. It’s a fine balance between science and art.”

PRODUCT LIST:

- 317400 M by Marciano Proprietary Red 2019 3pk.....\$340.00
 97 - Wine Advocate; 97 - Jeb Dunnuck
- 317406 Marciano Estate Cabernet Sauvignon 2019 3pk.....\$660.00
 98+ - Wine Advocate; 98 - Jeb Dunnuck



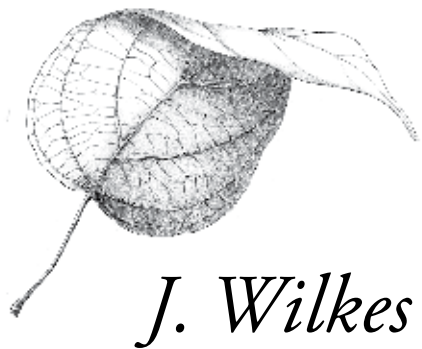
JEFF COHN - OWNER/WINEMAKER

Jeff Cohn is a trailblazer. His knowledge and passion show through in each wine we produce. Jeff's relationships with some of the finest growers in California offer us the ability to source fruit from up to 20 vineyards including Stagecoach, Cassata, Alta Colina, El Diablo, and Rockpile Vineyards.

His ultimate goal is to coax the minerality and full expression from the fruit to give each wine a defined character that is expressive of the vineyard from which it originates. There are no shortcuts. From alternative fermentation techniques to isolating an indigenous yeast from Rockpile Vineyard that is now used commercially all over the world, Jeff is always pushing the envelope and giving back to the wine world.

PRODUCT LIST:

505000 Smoke & Mirrors Red Blend 2015	12pk	\$280
505008 The Impostor Red Blend 2015	12pk	\$320
505024 Cassata Vineyard Zinfandel 2015	12pk	\$380
505014 Rinaldi Vineyard Zinfandel 2016	12pk	\$400
505020 St. Peter's Church Vineyard Zinfandel 2015	12pk	\$420
505032 Rockpile Vineyard Syrah, Haley 2015	12pk	\$720
<i>95 - Robert Parker</i>		
505040 Rockpile Vineyard Syrah, Domaine des Chirats 2016	12pk	\$720
<i>96 - Jeb Dunnuck; 94 - Robert Parker</i>		
505050 The First Date White Blend 2017.....	12pk	\$360
505075 Iris Sparkling Rosé 2016.....	12pk	\$480



J. Wilkes

J. Wilkes Wines offers small lots of hand-crafted wines from the Santa Maria Valley. Jeff Wilkes began making these wines in 2001 with grapes from Bien Nacido and Solomon Hills Vineyards. Since his passing, the winery has continued his legacy by producing Pinot Blanc, Chardonnay, and Pinot Noir wines that capture the essence of the Santa Maria Valley. They reflect balance, varietal character, and natural purity.



WES HAGEN - WINEMAKER

- Michael Cervin (Wall Street Journal, Decanter) rated Wes as one of the 100 Most Influential Winemakers in the United States (#68). -2013
- Was Vineyard Manager and Winemaker at Clos Pepe Vineyards and Estate Wines.
- Served on the Board of Directors for Santa Barbara County Vintners and Santa Rita Hills Winegrowers Alliance.
- Researched, wrote, and had approved three AVA's in Santa Barbara County: Sta. Rita Hills, Happy Canyon, and Ballard Canyon.
- Has written for the L.A. Times Magazine, Sommelier Journal, Burgundy Report. Been featured and quoted in the Wine Spectator, Wine Advocate, and Wine Enthusiast.
- Taught the Food and Wine Pairing program at Allan Hancock College. Lectured on the History of Wine and Santa Barbara Wine at Cornell University, and Caltech.
- Nominated for a TED-talk on the History of Wine.

PRODUCT LIST:

56885 Pinot Blanc 2019.....	12pk.....	\$160
56890 Chardonnay 2018.....	12pk.....	\$200
56895 Pinot Noir 2018.....	12pk.....	\$240
56898 Cabernet Sauvignon 2016	12pk.....	\$240



Kinsella Estates is an organically farmed vineyard situated in a private valley in the foothills of the western edge of Sonoma’s Dry Creek Valley. Elevated 500 feet above the Russian River, the valley enjoys a warm climate that virtually never sees winter frost. The East-West running valley is planted with 12 acres of cabernet sauvignon vines on the steep eastern hillsides composed of loamy, metamorphic soil. The Kinsella Estates vineyard is composed of three blocs: The Heirloom Vineyard, a steep-sloping two acre, 17 year old parcel, wedged in between an arroyo and a knoll of Spanish oaks; the six acre Jersey Boys Vineyard and the four acre vineyard road, Spencer Vineyard. The arroyo that runs between Jersey Boys and Spencer vineyards feeds the lake. In the summer of 2008, the latter two blocs were ripped out and replanted with four different clones of cabernet sauvignon, handpicked by our legendary winemaker, Thomas Rivers Brown. Also, two thirds of an acre of Wente clone zinfandel was planted, as well as eight rows of petit verdot. Since the inaugural vintage, our wines have consistently received stellar reviews year after year from The Wine Advocate, Wine Spectator and Vinous Media.



THOMAS RIVERS BROWN - WINEMAKER

Thomas Rivers Brown is one of the most exciting young talents in Napa Valley. Born in Sumter, South Carolina, Thomas developed an interest in wine while studying History and English at the University of Virginia. Later, he expanded his knowledge of wines from all the world’s great regions while working at All Seasons Wine Shop in Calistoga. Beginning at Turley Estate in the late 1990s, and continuing today at Kinsella, Schrader, Maybach, Seaver Vineyards, and his own project, Rivers-Marie, among others, Thomas crafts beautiful wines that speak of the land and the conditions that created them. As testament to this, in October 2008, Thomas made history as the youngest winemaker to score not just one, but two perfect “100 point” scores from Robert M. Parker, The Wine Advocate. When asked how he defines great wine, Thomas responds, “I can’t really define it, but I know it when I taste it”.

PRODUCT LIST:

505300 Jersey Boys Vineyard Cabernet Sauvignon 2016	6pk	\$540
<i>95 - Jeb Dunnuck</i>		
505341 Heirloom Vineyard Cabernet Sauvignon 2014	6pk	\$540
<i>96 - Robert Parker Wine Advocate</i>		
505342 Heirloom Vineyard Cabernet Sauvignon 2016	6pk	\$660
<i>97 - Jeb Dunnuck</i>		
505321 Spencer Vineyard Cabernet Sauvignon 2014	6pk	\$420
<i>95 - Robert Parker; 94 - Wine Spectator</i>		
505322 Spencer Vineyard Cabernet Sauvignon 2016	6pk	\$420
<i>95 - Robert Parker; 93 - Jeb Dunnuck</i>		
505331 Spencer Vineyard Zinfandel 2014	12pk	\$440
505332 Spencer Vineyard Zinfandel 2016	12pk	\$540

LOLA

LOLA is a family-owned winery producing fresh, bright and unique wines from Napa and Sonoma. Specializing in sustainably grown Pinot Noir, Chardonnay and Cabernet Sauvignon at an excellent value, in addition to unique and esoteric varieties and styles including Chenin Blanc, Malvasia Bianca, Muscat, Riesling and Charbono all made in a pure, minimal intervention style. LOLA Founder/Proprietor Seth Cripe and family pride themselves on being hands-on in the vineyard, connecting to nature throughout the growing season and winemaking process, in an effort to produce wines of purity and purpose. LOLA sustainably farms over 60 acres in Napa, Sonoma and Mendocino.



WINEMAKER: SETH CRIPE

Seth Cripe founded LOLA in 2008, focused on farming grapes and producing wines with integrity and purity at affordable prices. After a decade working for some great wineries around the world, Seth planted LOLA’s first Pinot Noir vineyard in Sonoma Coast in 2004. “A winemaker is a caretaker of what nature does on its own.” Seth says. “We assist and attempt to guide nature each step of the way, from farming through fermentation to ensure that all of the LOLA wines showcase purity, natural balance and freshness - as nature intended them to be.” The upcoming 2023 vintage will be Seth’s 28th vintage growing grapes and making wine...and it will be the 16th vintage of LOLA.

PRODUCT LIST:

326590 Sonoma Coast Chardonnay 2020	12pk.....	\$176
326594 Pinot Noir 2020.....	12pk.....	\$184
326596 Russian River Pinot Noir 2019	12pk.....	\$264
326598 Napa Valley Cabernet Sauvignon 2020	12pk.....	\$360



MAURITSON

Since 1868 the Mauritsen family has been growing grapes in the Dry Creek Valley. Our great-great-great grandfather S.P. Hallengren, a grape growing pioneer in the Rockpile region, first planted vines in 1884, shipping every ounce of his wine back to Sweden. Our family's Rockpile homestead and ranch grew to 4,000 acres by the early 1960s when all but 700 ridge top acres was taken by the Army Corps of Engineers in order to develop Lake Sonoma.

Our family farming operation moved first to Alexander Valley then expanded into the bench land of Dry Creek Valley, where we delivered superior fruit for regional winemakers to work with year after year. Still do! Our family currently manages 310 vineyards acres spread across Dry Creek Valley, Alexander Valley and Rockpile Appellations.



CLAY MAURITSON - WINEMAKER & OWNER

Winemaker, Clay Mauritsen, is the sixth generation in a family of grape growers. Born and raised in the Dry Creek Valley, Clay was destined for the wine business.

Clay's winemaking philosophy is simple...you need exceptional fruit to make exceptional wine. This is where the advantage of having a family heritage of grape growers becomes obvious. With 350 acres of family owned vineyards and strong relationships built over the years with other growers, Clay has access to some of the best fruit in Sonoma County. Devoted to making wines that exemplify sense of place, Clay is on his way to becoming one of California's foremost young winemakers.

PRODUCT LIST:

80292 Sauvignon Blanc 2020	12pk.....	\$200
80303 Dry Creek Zinfandel 2019	12pk.....	\$264
80315 Rockpile Zinfandel 2019	6pk.....	\$192
80319 Rockpile Cabernet Sauvignon 2016.....	6pk.....	\$240
80329 Clough Cabernet Sauvignon 2014	6pk.....	\$330
80289 Loam Cabernet Sauvignon 2014.....	6pk.....	\$340
80283 Charlie Clay Pinot Noir 2017.....	12pk.....	\$384



A N D R E W M U R R A Y V I N E Y A R D S

Passionately focused on Rhône varieties, Andrew Murray has consistently crafted highly acclaimed red wines and white wines in the Santa Ynez Valley for 20 years. His Viogniers, single-vineyard Syrahs, and blends led Robert Parker, Jr. to refer to AMV as, "...one of the shining stars in the Santa Barbara firmament."

Introduced to Rhône Valley varieties during lengthy family travels in France, Andrew Murray traded his UC Berkeley paleontology studies for UC Davis' enology and viticulture program. He pursued his new mistress, Syrah, with an extended internship in Australia. His tryst evolved into a full-fledged love affair with his favorite variety. After selling his vineyard in 2005, Andrew reignited his passion by selecting vineyards throughout the Central Coast to tease out compelling flavors from his flirty temptress. In the words of Robert Parker, Jr., "...Andrew Murray's offerings are a breath of fresh air given their exceptionally high quality and realistic prices."



ANDREW MURRAY - WINEMAKER & OWNER

Andrew Murray fell in love with the emerging Rhône varieties, Syrah and Viognier, in the late 1980's while traveling through France's Rhône Valley. Leaving his UC Berkeley paleontology and English literature studies behind, he pursued his new mistress, Syrah, with an internship in Australia. His three-month tryst evolved into a 11-month romance with the famed Australian Shiraz. Returning to the states, he earned a bachelor's degree in viticulture and enology from UC Davis' renowned wine program, and concurrently founded his eponymous Santa Ynez Valley winery and vineyard. Andrew's focus and dedication to his craft have culminated in what Robert Parker, Jr. calls, "...one of the shining stars in the Santa Barbara firmament." This perennially youthful perfectionist has been named 'Tastemaker of the Year' by Food and Wine Magazine, as well as, 'One of the most fearsome talents in food and wine.'

PRODUCT LIST:

80620 Tous les Jours Syrah 2017.....	12pk.....	\$168
90 - Wine Spectator; 90 - Robert Parker; 90 - Jeb Dunnuck		
80605 Roasted Slope Syrah 2016.....	12pk.....	\$340
94 - Jeb Dunnuck		
80623 Esperance GSM Blend 2016	12pk.....	\$220
80638 Terra Bella Vineyard Grenache 2014	12pk.....	\$280



Peake Ranch winery, located in Santa Barbara County, California, produces exceptional Pinot Noir, Chardonnay, Syrah and Grenache from its three vineyards (Peake Ranch Vineyard, John Sebastiano Vineyard, and Sierra Madre Vineyard). In addition to producing grapes for our own winery, our vineyards also supply many other highly regarded wine producers including: Duckhorn, Kosta Brown, Ken Brown, Foxen, and Dragonette. Our winemaker, Wynne Solomon, is a graduate of Cal Poly, San Luis Obispo and joined Peake Ranch in 2018. She combines her passion and talent with the unique attributes of our region to produce extraordinary wines. Our wines are matured in French Oak for 16-18 months and are bottle aged for up to 6 months before their release.



WINEMAKER - WYNNE SOLOMON

Wynne Solomon grew up in Sonoma County, in the town of Windsor, and fell in love with the wine culture there. Being raised by a teacher and counselor, her pursuit of winemaking was her own path, stemming from a passion for chemistry and cooking. She moved down to the entral Coast to study Wine and Viticulture at Cal Poly in San Luis Obispo in 2010. She began making wine with Stephen Ross Winery in the Edna Valley and moved down to the Sta.Rita Hills to continue pursuing cool climate winemaking with Melville Winery. Her vision for Peake Ranch is to focus on the unique attributes of this area while emphasizing balance in Californian wines.

PRODUCT LIST:

5522000 Santa Barbara Chardonnay 2019	12pk.....	\$360
95 - Wine Advocate; 95 - Jeb Dunnuck		
522004 Sierra Madre Vyd Chardonnay 2019.....	12pk.....	\$520
96+ - Wine Advocate; 96 - Jeb Dunnuck		
522008 Santa Rita Hills Pinot Noir 2019	12pk.....	\$360
95 - Wine Advocate; 94 - Jeb Dunnuck		
522012 Bellis Noir Red Blend 2019	12pk.....	\$360
96 - Jeb Dunnuck; 94 - Wine Advocate		

PHARAOH MOANS

Paso Robles

We have produced only 350 cases of our Rhone-style wine, which is aging gracefully in a combination of Tarransaud, Saury and L'Ermite French oak. Our vineyards are located in the West Paso Robles appellation whose sloping hills are broadly exposed to the Pacific ocean climatic influences.

"We" are John Schwartz, owner of Amuse Bouche Winery in Napa Valley, and Chef Bryan Ogden, recipient of the James Beard Award for best restaurant 2003. With our combined 35 years in the wine and food industry, we have teamed up with winemaker Guillaume Fabre.

The mutual objective was to create the best Syrah in California under the Paso Robles appellation. We have spared no expense, from farming to the bottle, to bring you a truly remarkable wine.



GUILLAUME FABRE - WINEMAKER

Guillaume Fabre and his family has been making wine for two generations in the South of France and Bordeaux. Guillaume graduated with a Technical major in Winemaking, Oenology and Vineyard Management from the Lycée Charlemagne, Carcassonne, France. After graduating in 2001, he was selected to manage the Estate Domaine Sicard, AOC Minervois, France, where he focused on improving the quality of wines. He moved back to Bordeaux in 2003 to work on his parent's new property, Château Guionne, Bourg, France. Guillaume worked closely with Michel Roland's Consulting Company and the Laboratory Cousinié to develop his craft to the highest level. In 2006, he moved from France to Paso Robles to work at L'Aventure Winery. He has also taken on the challenge as winemaker, winegrower and owner of Clos Solène wines.

PRODUCT LIST:

113300 Syrah 2016	6pk.....	\$460
113308 Grenache 2016	6pk.....	\$460



P L E I A D E S

In 2019, the Pleiades Wine Company was created to support the decades of work by Sean and his team. Thackrey produces wines using largely self-taught methods, many of which rely on his intuitions and senses rather than the dogmatic adherence to formulas, protocols, and classroom-taught wine-making. His overall philosophy on viticulture and vinification can be best described as simple, natural, and non-interventionist.

Our responsibility is to continue this 38-year experiment and keep that magic alive. Sean’s wines have often provided an enlightened doorway through which many have entered into life and love of wine. In an increasingly commercialized and homogenized world, they shine brighter than ever as beacons of taste and pleasure.



SEAN THACKREY - WINEMAKER

Sean is one of California’s most influential, eccentric, and game-changing winemakers you might never have heard of. Alongside legends like Alice Waters, Jeremiah Tower, and Kermit Lynch, Sean had a guiding hand in a remarkable moment in history – the explosion of food and wine culture in the San Francisco Bay Area in the early 1970s. Working in isolation in the tiny town of Bolinas on the Pacific coast, this artist and former gallerist turned his attention to winemaking. Sean created unique blends and varietal wines that quickly became part of the culinary (or gastronomic) landscape of the Bay Area.

PRODUCT LIST:

73820 Pleiades Red XXVIII NV	12pk.....	\$240
73808 Orion Red Blend 2015	12pk.....	\$1500



SOJOURN CELLARS

Sojourn Cellars produces highly acclaimed Pinot noir, Chardonnay and Cabernet Sauvignon wines. We source fruit from celebrated vineyards in both Sonoma and Napa counties, where we work closely with vineyard owners who use world-class growing methods for cultivating grapes of the highest quality. Our hands-off winemaking style allows the character and personality of these special vineyard sites to shine through in the finished wines.

At Sojourn, every single decision we make, every vineyard we work with, every person on our small team, and every hour spent in the winery is done to deliver an extraordinary experience to our customers. There's little in life that surpasses a shared experience with others over a very special glass of wine. In everything we do, our goal is to deliver uniquely memorable wine sojourns.



ERICH BRADLEY - FOUNDER & DIRECTOR OF WINEMAKING

Erich describes his winemaking style as “New World with Old World sensibilities.” He focuses on employing meticulous farming methods and believes in minimalist winemaking. Erich spends much of his time and energy in the vineyards, working closely with Sojourn’s exceptional growers to produce distinctive wines that express vineyard and vintage in the bottle.

A native of Palo Alto, California, Erich became interested in wine while helping his family develop their vineyard on a small ranch in Sonoma Valley. Prior to that, Erich studied Bio-chemistry at the University of Chicago and Philosophy and Modern European Intellectual History at the University of California at Irvine. This led him to an initial career as high school teacher and tennis coach. Since moving to Sonoma in 1998, he has studied winemaking at the University of California at Davis and viticulture at Santa Rosa College. He has also benefited greatly from the mentoring of winemakers Richard Arrowood and David Ramey.

When Erich takes time away from winemaking and the vineyards, you can usually find him on the golf course or in his kitchen cooking up French and Italian country classics for his friends and family. Erich is also on the board of directors as Vice President for Sonoma Valley Vintners & Growers Association.

PRODUCT LIST:

405607 Sonoma Coast Pinot Noir 2018	12pk.....	\$400
93 - Jeb Dunnuck		
405611 Sangiacomo Vineyard Pinot Noir 2019.....	12pk.....	\$560
94 - Jeb Dunnuck; 94 - Wine Enthusiast		
405616 Gap’s Crown Vineyard Pinot Noir 2019	12pk.....	\$640
95 - Jeb Dunnuck; 95 - Wine Enthusiast		
405600 Oakville Cabernet Sauvignon 2018	12pk.....	\$720
94 - Wine Enthusiast; 93 - Wine Spectator		



Solomon Hills Vineyard is the western-most vineyard in the Santa Maria Valley appellation, which makes both its soils and climate heavily influenced by the Pacific Ocean. Wines from this vineyard reflect crisp acidity, bright fruit, and inherent balance. The 2011 Solomon Hills Vineyard Pinot Noir recently earned 91 points from Steven Tanzer’s International Wine Cellar and 91 points from Robert Parker’s Wine Advocate. Solomon Hills Vineyard gets its name from Salomon Pico, a bandit who spent time in the area and who is believed to have inspired the legend of Zorro.



TREY FLETCHER - WINEMAKER

Trey Fletcher joined Bien Nacido Estate in 2011 as Winemaker and General Manager. Trey studied Enology & Viticulture at California State University Fresno. He has made wine and grown grapes in Europe, New Zealand, Argentina and California. Upon returning to the United States, he has worked several vintages in the Napa Valley, Sonoma Coast, and Central Coast of California. Most recently he was Associate Winemaker at Littorai Wines on the Sonoma Coast.

Trey’s seamless integration of viticulture and winemaking at Bien Nacido Vineyards drives his focused and intuitive approach.

PRODUCT LIST:

56848 Chardonnay 2017.....	6pk	\$220
<i>93 - Wine Enthusiast; 93 - Jeb Dunnuck</i>		
56844 Pinot Noir 2015.....	6pk	\$252
<i>93 - Robert Parker; 92 - Decanter</i>		



TALISMAN

Talisman’s goal is very simple: the creation of exquisite Pinot Noirs that are true to their roots and accurately reflect their places of origin. Each of Talisman’s vineyards in both Napa and Sonoma have been selected for their unique site characteristics and potential to convey compelling, distinctive and singular terroirs. Emphasis is placed on achieving perfection in the vineyard and preserving the essence of place. Each individual vineyard dictates the wine’s style. Each bottling is typically a diminutive 100 to 400 cases.

“ALL PINOT ALL THE TIME”



SCOTT RICH - OWNER AND WINEMAKER

Scott’s approach to winemaking is minimal. He likes to say “It’s hard work to do as little as possible!” Our Pinots are made virtually identically, so we are truly tasting the vineyard site: elevation, soil type, age of vines, aspect, etc...

We still focus exclusively on Pinot Noir; tiny production, lovingly crafted wines of tremendous richness, depth, structure, texture and soul. Thirty years since our founding we’ve grown from 200 cases in 1993 to just 3600 cases today, and enjoy crafting super tiny bottlings of special wines in addition to our consistent offerings; these tiny lots might be a single block, single clone or 100% whole cluster. Our current offerings include 17 wines from 11 unique vineyard sites which make for fascinating comparative tasting opportunities.

PRODUCT LIST:

413200 Weir Vineyard Pinot Noir 2013.....	12pk.....	\$560
413206 Weir Vineyard Pinot Noir 2014.....	12pk.....	\$560
413201 Weir Vineyard Pinot Noir 2015.....	6pk.....	\$330
413212 Wildcat Vineyard Pinot Noir 2014.....	12pk.....	\$488
413213 Wildcat Vineyard Pinot Noir 2015.....	6pk.....	\$270
413210 Aداstra Vineyard Pinot Noir 2015.....	6pk.....	\$270
413218 Starscape Vineyard Pinot Noir 2015	6pk.....	\$270



TOLOSA

Tolosa, established in San Luis Obispo in 1998, is an artisanal producer of Pinot Noir and Chardonnay wines. Helmed by vintner Robin Baggett, Tolosa epitomizes the special terroir that is Edna Valley, nestled amongst the northwest to southeast running volcanic hills of San Luis Obispo County and the frontier for the most complex cool-climate varietals in California. Its Pinot Noirs and Chardonnays reflect the cold Pacific wind that sweeps down the coast and funnels into the valley, as well as the remarkable diversity of soil types: ingredients for nuanced and balanced wines of distinctive character. Tolosa combines traditional methods, such as hand punch down and whole berry uncrushed fermentations, with state-of-the-art equipment in the cellar and cutting-edge technology in the vineyard to handcraft exceptional wines that are the purest expressions of Edna Valley.



WINEMAKER - FREDERIC DELIVERT

Winemaker Frederic Delivert hails from Toulouse, France, where he received his master’s degree in agricultural sciences in 1995 from the Ecole Supérieure d’agriculture de Purpan (ESAP) in Toulouse. His career path has allowed him to make wines for distinguished wineries in many of the subappellations of Napa Valley, including Rutherford, Oakville, Yountville, Howell Mountain, and Mt. Veeder, as well as in the Sonoma Coast and Red Hills Lake County AVAs. Frederic began collaborating with Robin Baggett on wine projects in 2009. He was introduced to Tolosa and San Luis Obispo just in time for the 2017 harvest. He is passionate about crafting balanced, complex, and nuanced Pinot Noirs and Chardonnays which express the vividness of the places from whence they come.

PRODUCT LIST:

521750 Heritage Unoaked Chardonnay 2021.....	12pk.....	\$160
521758 Heritage Viognier 2019	12pk.....	\$176
521754 Heritage Sauvignon Blanc 2019.....	12pk.....	\$176
521762 Heritage Pinot Noir 2018.....	6pk.....	\$120
<i>93 - Wine Enthusiast</i>		
521767 1772 Pacific Wind Pinot Noir 2018.....	6pk.....	\$320
<i>94 - Wine Enthusiast</i>		
521771 Primera Pinot Noir 2018.....	3pk.....	\$320
<i>97 - Wine Enthusiast; 92 - Wine Advocate</i>		



Hermann J. Wiemer

VINEYARD

Founded in 1979, Hermann J. Wiemer Vineyard is a pioneer of viticulture and winemaking in the Finger Lakes. Located on the western slopes of Seneca Lake, our estate vineyards showcase the diverse soils and moderating lake effect that make the region an ideal location for classic Riesling production. Dedicated to showcasing honest expressions of our estate, we have led the way in Reserve and Single-Vineyard bottling and are constantly experimenting with new varietals and viticultural techniques.

Our nursery operation provides a unique advantage in a young and growing region. It serves as a repository for decades of expertise and as a platform for tailoring robust vines that can harness the full potential of our challenging climate. With a focus on sustainability, we have eliminated herbicides, introduced cover crops and organic fertilizers, and greatly reduced the use of sulfur in our fields and in the winery. The result is wine of complexity and balance that demonstrates the meticulous care we



FRED MERWARTH – WINEMAKER

Mr. Frederick T. Merwarth is currently the winemaker, vineyard manager, and grafting manager of New York’s premier winery and vineyard Hermann J. Wiemer Vineyard. Frederick comes from a strong agricultural background and attended Cornell University to pursue his deep rooted interests in Agriculture and German Studies. Since starting as an intern in March 2001 under the watchful eye of Hermann J. Wiemer, he quickly became the key decision maker in every aspect of the winery, vineyard, and nursery operations. In August 2007, Merwarth took over the management of Hermann J. Wiemer Vineyard, which continues to produce the top Rieslings in the country.

PRODUCT LIST:

91651 Dry Riesling 2019.....	12pk.....	\$176
<i>92 - Wine Enthusiast</i>		
91669 Semi-Dry Riesling 2019.....	12pk.....	\$176
<i>92 - Wine Enthusiast</i>		
91657 Gewurztraminer 2019	12pk.....	\$224
91643 Late Harvest Riesling 2015.....	12pk.....	\$240
91663 Reserve Dry Riesling 2019.....	12pk.....	\$280
<i>94 - Wine Enthusiast</i>		
91654 Cabernet Franc 2018.....	12pk.....	\$256

****WINEMAKER OF THE YEAR 2021 - WINE ENTHUSIAST****



The Revana Vineyard is located just 28 miles southwest of Portland, nestled in the Red Hills of Dundee. This unique appellation is marked by distinct geographic elements that effectively insulate this region from the dramatic weather variations experienced in other nearby growing areas. The topography is defined by ridges that run north and south, with small valleys on the east, south and west sides. Because of the slopes and elevations, vineyards in the Dundee Hills benefit from warmer nights and less frost and fog than the adjacent valley floors. True to the appellation, our 80-acre property possesses an incredibly diverse and complex series of soils and exposures. Located between 360 and 640 feet above sea level, the site has eighteen soil types spread over a combination of rolling hills, steep slopes and rugged terrain.

The soils are primarily sedimentary silt and stone as well as volcanic stone with clay, and the bedrock beneath is predominantly sedimentary and basalt. In 2003 the previous property owner planted 13 acres of Pinot Noir and three acres of Pinot Gris. Over the next five years, Dr. Revana has continued to develop another 39 acres, including Riesling, Chardonnay and additional Pinot Noir. To take advantage of the property’s tremendous soil variations, 31 microblocks were established within the vineyard to pair ideal clonal and rootstock selections with individual soil types. Today, the L.I.V.E. Certified vineyard has grown to over 55 acres. Using sustainable farming methods, cover crops provide soil, nutrients, erosion control, and water competition.



BRYAN WEIL – WINEMAKER

Bryan started out his wine and food adventures in culinary school at a small college in Oregon where he was fortunate to have taken a wine and food-pairing course. He found a passion for wine and was able to work for some of the best restaurants and wineries in the Willamette Valley early on in his career and that was when he truly began to appreciate Oregon Pinot Noir.

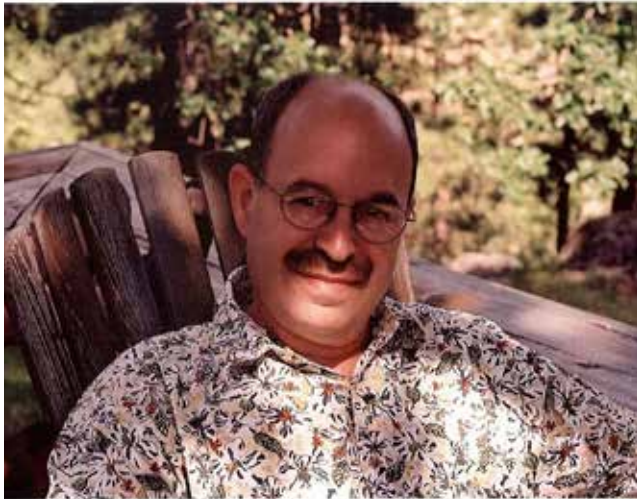
He was then encouraged to go back to Oregon State University where he had originally studied Engineering, and in 2008 he graduated with a degree in Enology and Viticulture. Since then, he has been able to work at some of the best wineries all up and down the West Coast of the United States as well as the Southern Hemisphere.

In 2012, Bryan joined Alexana Winery and today he oversees the production of Alexana’s distinctive wines that speak to the diverse, premium quality of the Revana Vineyard in the Dundee Hills of the Willamette Valley.

PRODUCT LIST:

91765 Revana Vineyard Riesling 2015	12pk	\$288
91752 Dundee Hills Estate Pinot Noir 2017	6pk	\$228
<i>92 - Wine Spectator; 92 - Wine Enthusiast</i>		
91756 Dundee Hills Estate Pinot Noir 2018	6pk	\$240
<i>94 - Wine Spectator; 94 - Wine Enthusiast</i>		
91758 Dundee Hills Estate Pinot Noir 2020	6pk	\$240
Terroir Series:		
91745 Pinot Gris 2020	12pk	\$240
91774 Chardonnay 2016.....	12pk	\$276
91772 Chardonnay 2017.....	12pk	\$276
91768 Pinot Noir 2018.....	12pk	\$276
<i>91 - Wine Enthusiast</i>		

CITATION®



HOWARD ROSSBACH OWNER & WINE MAKER

The Erratic Oaks Vineyard sits in the heart of Oregon's Willamette Valley, just across the road from Freedom Hill Vineyard and in the center of the soon to be approved Mount Pisgah Sub-AVA. This 202 acre vineyard is sustainably farmed under the L.I.V.E. program.

Centerstone wines are entirely sourced from Erratic Oaks, yet these estate wines are amazingly affordable. Citation wines are the finest expressions that Howard and his team can produce from Oregon.

PRODUCT LIST:

78245 Chardonnay 2014.....	6pk.....	\$160
78249 Pinot Noir 2015.....	6pk.....	\$160



CRISTOM VINEYARDS

Cristom Vineyards began over a quarter of a century ago as a collaboration between an engineer and a biochemist who each possessed a deep-rooted respect for the land, the natural winemaking process, and Pinot Noir. 26 years later, second-generation owner and co-winemaker Tom Gerrie leads co-winemaker Steve Doerner and our tenured viticulture team in tending our biodynamically-farmed Estate vineyards, and producing elegant, dynamic wines, recognizable by our hallmark style of whole-cluster fermentation by native yeasts.

The four estate Pinot Noir vineyards - Eileen, Jessie, Louise and Marjorie, named for Gerrie family matriarchs - each possess natural variances in soil, elevation and exposition. With minimal intervention during the winemaking process, Tom, Steve and team strive to craft wines that are an honest recording of both the vineyard and the vintage, producing the ultimate expressions of the stellar fruit we're fortunate enough to work with. Recognized globally as a leading producer in our beloved Willamette Valley, our wines continue to be a unique blend of tradition, modernity and finesse.



TOM GERRIE - WINEMAKER

Tom Gerrie is the second-generation owner, winegrower, and co-winemaker of Cristom Vineyards. Originally hailing from Pittsburgh, Pennsylvania, Tom's parents, Paul and Eileen Gerrie, founded Cristom Vineyards in 1992, and moved the family west to the Willamette Valley.

Through the generosity of his parents, Tom was fortunate to travel and learn about the culture of wine and food from a young age, and eventually also learning the old-world winemaking methods and traditions of Europe. After graduating from the University of Washington, Tom went on to work harvests at a number of

wineries that have inspired and influenced him, including: Bethel Heights Vineyard in the Willamette Valley; Domaine François Mikulski in Meursault in Burgundy's Côte de Beaune; and Australia's Tappanappa Wines in the Adelaide Hills, and Medhurst Wines in the Yarra Valley.

PRODUCT LIST:

408207 Viognier 2018.....	12pk.....	\$240
408210 Chardonnay 2019.....	12pk.....	\$360
408220 Mount Jefferson Cuvée Pinot Noir 2019.....	12pk.....	\$360
<i>97 - James Suckling; 95 - Robert Parker</i>		
408231 Eileen Vineyard Pinot Noir 2018.....	6pk.....	\$280
408235 Jessie Vineyard Pinot Noir 2016.....	6pk.....	\$280
408242 Louise Vineyard Pinot Noir 2018.....	6pk.....	\$280
408253 Marjorie Vineyard Pinot Noir 2017.....	6pk.....	\$310
408260 Paul Gerrie Vineyard Pinot Noir 2019.....	6pk.....	\$348
408270 Willamette Valley Pinot Noir 2020.....	12pk.....	\$276
408204 Rose 2021.....	12pk.....	\$240



LANGE

ESTATE WINERY AND VINEYARDS

Driven by a passion for Pinot noir, Don and Wendy Lange founded their winery in the Dundee Hills of Oregon’s northern Willamette Valley. The year 1987 marked the Langes’ first vintage and consisted of the three varietals they embrace today: Pinot Noir, Pinot Gris, and Chardonnay.

A new-world pioneer in the production of Pinot Gris, Lange Estate was the first to release a barrel-fermented reserve--an effort Matt Kramer of the Wine Spectator calls “a bench-mark bottling.” Don Lange’s work as a winemaker has been termed “brilliant” by Hugh Johnson, and Wine Enthusiast proclaimed Lange Estate to be “one of the great Pinot Noir producers in the United States.”

Lange Estate is known for crafting beautifully balanced wines from fruit grown on the winery Estate, and to further supplement their case production, the Langes’ purchase additional fruit from the best vineyards in the surrounding area. Long-standing relationships with these blue-ribbon sites have helped the winery establish a well-deserved reputation for consistency and complexity in the wines.

Jesse Lange, Don’s son, joined the winemaking team in 2004, continuing the legacy of Lange Estate. Currently, the father/son duo bottles six different Pinot noirs, focusing on terroir through small lot, artisanal winemaking philosophies.



JESSE LANGE - WINEMAKER

Jesse has been farming and winemaking since he was 3 feet tall, assisting his parents in Santa Barbara County. Jesse’s formal winemaking training occurred at New Zealand’s Lincoln University while on a student exchange scholarship from Oregon State in 1999. A two-year stint as cellar rat for winemaker Bruce McGuire at Santa Barbara Winery rounded out his experience outside of Oregon.

At Lange Estate, Jesse joined the winemaking team in 2004, continuing the family legacy. His duties at the winery include winemaking, vineyard oversight, distribution, and general management. Jesse has also serves on several industry boards including: President of Oregon Pinot Camp, President of the Dundee Hills Winegrowers Association, and the Willamette Valley Wineries Association. He enjoys fly-fishing, scuba diving, running, and just about everything else halfway athletic and fully outdoors, and of course tossing a well-worn tennis ball for his personable Golden Retriever, Magnum “Maggie” Lange.

PRODUCT LIST:

72911 Classique Chardonnay 2019.....	12pk.....	\$192
72901 Classique Pinot Gris 2019	12pk.....	\$192
<i>91 - Wine Enthusiast</i>		
72921 Classique Pinot Noir 2020.....	12pk.....	\$256
72906 Reserve Pinot Gris 2017	12pk.....	\$252
72942 Reserve Pinot Noir 2020.....	12pk.....	\$336
72945 Rose 2020.....	12pk.....	\$192

Stoller

FAMILY ESTATE

Stoller Family Estate is one of Oregon’s most highly-regarded vineyards and wineries. Pioneering Oregonian and founder Bill Stoller purchased his family’s second-generation farm in 1993, guided by the vision of cultivating an enduring legacy for his family’s land. Over the last 20+ years, he has transformed the 373-acre property into the largest contiguous vineyard in the Dundee Hills, and established his vineyard as a premier source of high-quality fruit.

Winemaker, Melissa Burr, works in concert with vineyard manager Robert Schultz to oversee the site’s continued refinement. Together, they steward Bill Stoller’s legacy by growing exceptional Pinot Noir and Chardonnay. Stoller Family Estate is the first LEED® Gold certified winery in the world. It features three guest houses, as well as a state-of-the-art tasting room with panoramic views of the vineyard.



MELISSA BURR - WINEMAKER

Melissa was raised in the Willamette Valley. After completing her Bachelor of Science degree, Melissa studied winemaking and fermentation science at OSU. She joined Stoller in 2003 after working as a harvest hand at several local wineries, as well as a production winemaker at Cooper Mountain for three harvests. Melissa enjoys the creative and natural process of winemaking and appreciates that Oregon’s wine industry is constantly evolving, pushing her to learn more about her craft.

PRODUCT LIST:

73278 Dundee Hills Estate Chardonnay 2020	12pk.....	\$160
73291 Dundee Hills Estate Pinot Noir 2018	12pk.....	\$240
73300 Reserve Pinot Noir 2017.....	6pk.....	\$200
<i>92 - Wine Spectator; 92 - James Suckling</i>		
73297 Willamette Valley Pinot Noir 2019	12pk.....	\$224
73303 Willamette Valley Rose 2020	12pk.....	\$160



LONG SHADOWS

DISTINGUISHED WINERIES & VINEYARDS

Long Shadows Vintners is a collection of seven premium Columbia Valley wines showcasing the viticultural excellence of the growing region and honoring the internationally acclaimed winemakers who inspired them.

Founded in 2003 by Washington State wine visionary Allen Shoup, the Long Shadows proposition was as simple as it was complex: recruit a cadre of the finest winemakers in the world; give each vintner access to Washington State’s best grapes; and outfit a winery to accommodate a diverse group of winemakers’ exacting cellar specifications.

All of the Long Shadows’ wines are made in Walla Walla, Washington



GILLES NICAULT - WINEMAKER

Since the beginning, Gilles Nicault, Long Shadows’ director of winemaking and viticulture has overseen the operations of the winery in addition to crafting Chester-Kidder , a Cabernet Sauvignon/Syrah blend. Randy Dunn (Feather Cabernet Sauvignon); John Duval (Sequel Syrah); Agustin Huneeus, Sr. and Philippe Melka (Pirouette Red Wine); and Michel Rolland (Pedestal Merlot) are active partners in their respective wines. Poet’s Leap Riesling and Saggi (Sangiovese/Cabernet Sauvignon) are produced by Gilles Nicault, but remain true to the signature style of their original winemakers (Armin Diel & Giovanni Folonari, respectively).

PRODUCT LIST:

408442 Cymbal Sauvignon Blanc 2020	6pk.....	\$160
408412 Poet’s Leap Riesling 2019	6pk.....	\$102
408439 Dance Chardonnay 2019	6pk.....	\$180
408445 Julia’s Dazzle Rose 2021	12pk.....	\$168
408424 Saggi Red Blend 2016	6pk.....	\$260
408430 Chester Kidder Red Blend 2015.....	6pk.....	\$280
408436 Pirouette Red Blend 2015.....	6pk.....	\$280
408418 Sequel Syrah 2016	6pk.....	\$280
408406 Pedestal Merlot 2017	6pk.....	\$300
408400 Feather Cabernet Sauvignon 2017.....	6pk.....	\$300

Vintage and pricing subject to change. Please contact a Trellis or Horizon Beverage Salesperson for updated information.

CORAZON DEL SOL



Corazon del Sol crafts captivating Malbec and Grenache-based wines that capture the best of Argentina’s unique, high altitude terroir. Cultivated in the Uco Valley, which is situated in Mendoza on the eastern side of the Andes Mountains, our vines enjoy over 300 days of sunshine a year.

The 17 acres of estate vineyard are planted at the base of the Andes at an elevation of 3,000 feet. A visually stunning background, the Andes are also responsible for the incredibly deep, alluvial soils which define our estate vineyard. Made up of rock and sand which has eroded from the Andes Mountains over millennia, these soils are extremely deep and well drained, resulting in wines of great complexity, power and finesse.

Famed winemaker Santiago Achaval crafts our vineyard-driven wines from our estate plantings of Malbec, Cabernet Franc, Merlot, Grenache, Syrah and Mourvedre.



SANTIAGO ACHÁVAL - WINEMAKER/PARTNER

Santiago Achával, an Argentine living in Cordoba, first became interested in wine after taking weekend trips with friends to the Napa Valley while completing an MBA at Stanford in 1989. There, he tasted fine wines and learned about the winemaking process. After completing his studies, he returned to Argentina and worked five years in a corporation. His free time was spent engaged with the culture of wine, mingling with local experts and expanding his knowledge through research and experimentation. A decade later, Achával became managing partner of Achával-Ferrer, developing innovative techniques that brought Malbec to international attention in terms of quality and winemaking. Achával continues to share his vast knowledge of Mendoza’s rich wine culture with visitors to the Uco Valley, Mendoza and has been recognized as one of the world leaders in winemaking by Wine Spectator and Robert Parker’s Wine Advocate.

PRODUCT LIST:

91783 Malbec, Los Chacayes IG 2018..... 12pk.....\$180



Matt ‘Gantos’ Gant and John ‘JR’ Retsas are two mates with a lifelong commitment to making kick-arse booze. These are wines with flavour, texture and a splash of funk, made with the best fruit from unique patches of the Barossa, Adelaide Hills and McLaren Vale.

Arneis, Nebbiolo, Trincadeira, Montepulciano – it’s an eclectic bunch of varietals and blends, but that’s what we’re all about. This is booze crafted with a flair for creativity, a twist of innovation – and a sensitivity for tradition. That’s right, it’s not all Touriga/Cabernet blends, we’re just as mad about making the best Shiraz in the Barossa Valley. Through years of dedicated truffle-snuffing around the region we’ve picked out the best bits of dirt for this noble variety: these are the gems in our vault.

First Drop is about life, flavour, and fun – wines to drink! You might have noticed that we have a pretty artistic approach to our packaging too. Whether it’s the Hogarth-inspired Mother’s Ruin illustration or the funky-up street art on the 2% Shiraz, this is booze that looks as good as it tastes.



MATT GANT (AKA GANTOS) & JOHN RETSAS (AKA JR) - WINEMAKERS

Matt Gant is an Englishman, who began his vinous journey back in 1995 when his wine-fanatical Geography lecturer contrived a two-week field trip to Burgundy and Champagne, with amazing tastings every day. Inspired and intrigued by the world of wine, Matt then landed a vintage job in New Zealand and set off to learn more about wine, discovering an all-consuming passion. Other vintages followed in Spain, Italy, Portugal, the US and Australia. It was here that Matt quickly developed a reputation, winning the Wine Society’s ‘Young Winemaker of the Year’ Award in 2004 as winemaker at St Hallett, and taking out the v-know ‘Young Gun of Wine’ Award for First Drop in 2007.

John Retsas is a man on a mission with a passion for wine and life, a mission that began growing up in Ceduna, South Australia. With European parents, wine was served at the table with every meal. These dodgy homemade reds were often McLaren Vale Grenache fermented in an old bathtub, or even an 8ft fibreglass dingy. These early memories have fuelled John’s love of wine, and the dodgy reds have made way for top-notch product. His passion for good wine is matched only by his love of great food. Always entertaining and experimenting, John’s a dab hand in the kitchen, and makes all sorts of lip-smacking gear including ‘small goods’ (prosciutto, salamis), olive oils, tomato sauces and freshly-caught seafood.

PRODUCT LIST:

112535 Mere et Fils Chardonnay 2017	6pk.....	\$84
112517 Mother’s Ruin Cabernet Sauvignon 2017	6pk.....	\$84
112525 The White One 2018.....	12pk.....	\$120
112530 The Red One 2017.....	12pk.....	\$120
112500 The Matador Garnacha 2013.....	12pk.....	\$160
112509 Mother’s Milk Shiraz 2019.....	12pk.....	\$168

94 - James Suckling

TYRRELL'S WINES



Established in 1858 by English immigrant Edward Tyrrell, Tyrrell's Wines is one of Australia's pre-eminent family owned wine companies with vineyards extending from their historic home in the Hunter Valley to the Limestone Coast (SA) and Heathcote (VIC). Headed up by fourth generation family member Bruce Tyrrell, Tyrrell's is home to some of Australia's most awarded wines including the iconic Vat 1 Semillon. Since 1971, Tyrrell's has been awarded over 5,000 trophies and medals and in 2010 was named "Winery of the Year" in James Halliday's Australian Wine Companion.



ANDREW SPINAZE - WINEMAKER

Chief Winemaker, Andrew Spinaze, has been at the front line of Tyrrell's move from a small family winery to a serious industry player. When he joined in 1980, after completing his studies at Roseworthy Agricultural College in Adelaide, a massive growth phase was underway. Under Murray Tyrrell's direction in 1981, Andrew was placed in control of all Chardonnay production for the Company and in 1985 he became the Assistant Winemaker, with emphasis still on Chardonnay winemaking.

In 1987, Andrew travelled to France to fine-tune his winemaking skills. He became Chief Winemaker in 1989 overseeing all winemaking operations at both Tyrrell's lower and upper Hunter wineries with an overall crush of 4,000 tonnes.

PRODUCT LIST:

407460 Hunter Valley Semillon 2019	12pk.....	\$176
407463 Hunter Valley Chardonnay 2017	12pk.....	\$176
407466 Hunter Valley Shiraz 2018	12pk.....	\$176
407472 Rufus Shiraz 2013	12pk.....	\$176
407480 Lunatiq Shiraz 2013.....	6pk.....	\$178
407502 HVD Semillon 2014.....	6pk.....	\$178
407486 Vat 9 Shiraz 2018	6pk.....	\$258
407494 Vat 1 Semillon 2015.....	6pk.....	\$258
407497 Vat 47 Chardonnay 2015.....	6pk.....	\$260
407505 Johnnos Semillon 2018.....	6pk.....	\$608

Storm Wines

After 12 vintages in the Hemel-en-Aarde Valley, focussing on producing world class Pinot Noirs and Chardonnays, Hannes Storm discovered two vineyards with particularly exceptional terroirs planted with the tiny bunched red grape variety that he loves intimately. With these two sites – one with low vigour, stony, clay-rich shale soils in the Hemel-en-Aarde Valley and the other, a small vineyard in the Upper Hemel-en-Aarde Valley with granite soils – Storm Wines strives to steer the purest characteristics of each site towards bottle and cork.

Meticulous viticulture, minimal intervention in the cellar and a constant nod to the Old World present the wines with a warm personality and character. With the maiden vintage for both vineyards in 2012, Storm Wines continues to handcraft, perfect and shepherd Pinot Noir from their unique terroirs into very distinctive site specific wines.



HANNES STORM - WINEMAKER

Hannes Storm studied B.Sc. Viticulture and Oenology at the University of Stellenbosch. His first vintage stint was at Hamilton Russell Vineyards in 2000 during his final year. After the 2000 vintage, he was offered a permanent position at Hamilton Russell vineyards that he filled from January 2001 until November 2002. During that time he was part of the winemaking team that reaped numerous national and international awards and claim.

Hannes joined the Hamilton Russell Vineyards team as winemaker in September 2004. He was also winemaker for Southern Right Cellars, specializing in Pinotage and Sauvignon Blanc. He has traveled extensively in the past few years to California, Oregon and Burgundy to pursue his Pinot Noir passion. He is now focused on making his own single vineyard Pinots under his own Storm Wines label.

PRODUCT LIST:

73620 Vrede Chardonnay 2017	6pk.....	\$220
73618 Vrede Pinot Noir 2016	6pk.....	\$220
73614 Ignis Pinot Noir 2015	6pk.....	\$220



The Kaltern winery is located in Italy’s northernmost province of Alto Adige, in the Alps where Italy meets Austria and two cultures merge into one. The vineyards range from 300 to 550 meters above Lake Caldaro. Kaltern, founded in 1906, is one of the most important high quality wine producers in Alto Adige. The winery functions as a cooperative with over 400 members who together farm vineyards totaling over 740 acres. The vineyards are almost entirely worked by hand with strict guidelines established by the cooperative members and supervised by the cellar master. Many of the vineyards have been and still are tended by the same family, passed down from one generation to the next.



ANDREA MOSER - WINEMAKER

Andrea Moser typifies Alto Adige through and through. Born in the mountains of the Northern Italy province, he has had a passion for all things outdoors his entire life. Growing up with the vines and the land in his DNA it is not surprising he chose a career as a winemaker. He attended the Institute of San Michele all’Adige, the most famous wine university of the area and then worked in New Zealand and France to broaden his experience in the wine field. After returning to Alto Adige, Andrea had a long standing relationship as winemaker with the prestigious Alto Adige winery Franz Hass. Today he is the enthusiastic young winemaker of Kaltern - Caldaro and in the last two years has received many awards.

PRODUCT LIST:

84080 Caldaro Pinot Grigio 2020	12pk.....	\$136
84083 Caldaro Pinot Nero 2018.....	12pk.....	\$160
84092 Kaltern Schiava 2019	12pk.....	\$152
84086 Kaltern Lagrein 2019	12pk.....	\$176



Ever since 1847, the Colla family has worked its vineyards in an excellent area, Piedmont’s Langhe zone. The vine dresser’s work was handed down from generation to generation until it reached Paolo Colla, the fourth generation of the family, who dedicated himself with intense energy to Barolo, “the king of wines”. He realized his dream of producing Barolo in the township of La Morra, and dedicated his life to this wine.

In 1973 his daughter, Marivanna, married Gianni Gagliardo, a young man from Monticello d’Alba in the Roero zone on the west bank of the Tanaro river. Gianni was a passionate young man with a notable entrepreneurial talent. The love of Gianni Gagliardo for the vineyards and the Barolo is immediate.

Between the two men born a deep friendship and a fruitful collaboration which is the basis of the extraordinary success that the wines Gianni Gagliardo collect worldwide.

From the second half of the eighties, Gianni Gagliardo took the reins of the winery that bears his name, inheriting the secular tradition of the Colla family. From that moment the evolution is unstoppable. It is in fact Gianni to bring all over the world the precious family labels.



STEFANO GAGLIARDO - WINEMAKER

Stefano was born in 1974. He grew up at the winery, breathing the pungent flavours of the fermenting grapes since he was a little kid. His passion for wine started very early, and his choice of becoming an oenologist was a natural consequence. In the following years Stefano discovered also a inclination for marketing. The combination of winemaking and marketing puts Stefano in a key role at the winery.

PRODUCT LIST:

84120 Favorita Fallegro 2020	12pk	\$144
84132 Barbera d’Alba 2018	12pk	\$160
84124 Dolcetto d’Alba 2018	12pk	\$160
84146 G.G. Barolo DOCG 2017	6pk	\$220



CASALFARNETO

Casalfarneto winery is nestled between the hills and medieval villages of the Marche region in central Italy. It was established in 1995 by Danilo Solustri. The name of the estate comes from a particular variety of oak tree which is found in the area and in many cases borders the vineyards. In 2005, a new state of the art winery was built into the hillside next to the Fontevicchia vineyard in conjunction with the Togni family. Passion and respect for the environment remains as their trademark. They blend traditional and innovative methods and technologies in the production of high quality wines such as Verdicchio dei Castelli di Jesi, Marche Rosso, and Lacrima di Morro d'Alba.



DANILO SOLUSTRI - WINEMAKERS

Danilo Solustri was born and raised in the Marche region of Central Italy. After graduating from university, he spent almost 15 years working first for a local cooperative overseeing vineyard management, and then as winemaker for independent wineries throughout the region. He was passionate in his goal of introducing state-of-the-art agricultural practices, while at the same time preserving the true authenticity of the terroir and the best of local traditions.

In 1995, together with two friends, Danilo established Casalfarneto winery. From the beginning he devoted his attention to producing wines with a strong personality. In 2005, he partnered with the Togni family. Today, Danilo Solustri, in conjunction with consulting enologist Franco Bernabei, focus on traditional wine making methods while skillfully combining the most innovative technologies. For the last three years they have been awarded a Tre Bicchieri (3 Glasses) award from the Gambero Rosso for their top wine 'Crisio'.

PRODUCT LIST:

84335 Verdicchio, Fontevicchio Classico DOC 2019 12pk..... \$136



CLAUDIO QUARTA
VIGNAILO

Antica Masseria del Sigillo was founded in Guagnano in 1989 with the idea of producing hand crafted wines in an area that had been taken over by large industrial operations. In 2005 Claudio Quarta, a businessman who respected this philosophy, purchased the property with the aim of continuing this approach.

Today, Claudio Quarta’s wineries, Tenute Eméra (Antica Masseria del Sigillo Primitivo), Cantina Moros (Salice Salentino) and Cantina Sanpaolo (Fiano and Aglianico) are a single company and one big family. Claudio and his daughter, Alessandra and all the staff are involved in the ambitious project of reinterpreting southern Italy’s wine-growing excellence, by combining the utmost respect for tradition with progress and total commitment to environmental sustainability.

The adventure began with the Tenute Eméra winery, founded in Guagnano to highlight the local Negroamaro variety in its home area; this was followed by expansion into the Primitivo di Manduria area, to explore this variety whose strong character resembles its home area of Puglia. Soon after this came Campania, another of southern Italy’s excellent wine-growing areas, with its renowned whites – Falanghina, Greco, and Fiano – and mighty reds – Aglianico d’Irpinia and Taurasi.



CLAUDIO QUARTA - WINE MAKER

The enological history of Claudio Quarta began in 2005, with the decision to abandon the gown and a brilliant career as a researcher and pharmaceutical entrepreneur, to wear the role of winemaker. Claudio Quarta does not simply become a producer, but gives life to something more: his cellars embody a philosophy, a way of being, thinking (or rethinking) the earth and its vocations, traditions and innovation that is always congenial. And there is also love for beauty, not only in an aesthetic sense, but as a lifestyle that becomes one in its entrepreneurial style, in the way of doing business and producing wines of the highest quality.

PRODUCT LIST:

84370	QUALE Salento Rosso 2017	12pk.....	\$120
84375	Antica Masseria Primitivo 2016	12pk.....	\$144
84360	Anima di Negroamaro 2018.....	12pk.....	\$168



EUGENIO
COLLAVINI

Collavini's history started in Rivignano, Friuli in 1896. Eugenio, the founder, supplied wine to the shops and noble families of Udine. The wine estate survived two World Wars under the guidance of Giovanni, Manlio's father. Modern oenology likewise underwent a rapid development and the quality of Collavini wines benefited greatly.

It was the visionary, Manlio, who grasped the real significance of the powerful changes. In 1966 he transferred the winery to Corno di Rosazzo. He was among the first to bring Friulian wines to the world's attention, a trailblazer who believed in Pinot Grigio grapes vinified into a white wine. In 1971 he created the Il Grigio sparkling wine based on Pinot Grigio grapes, thus sparking a new trend.

Collavini prides itself on its clean, modern style wines while still retaining the traditions and grape varieties native to the area through sustainable viticulture that respects their family's land. Today Collavini remains a family business, with Manlio's sons Giovanni, Luigi and Eugenio, standing at his side.



WALTER BERGNACH - WINEMAKER

Walter was born in Montreal (Canada) in 1967 and he came to Italy in 1970. He graduated as an eno-technician in 1978 and then later, in 1990, he earned the oenologist diploma.

After some working experiences aimed at learning the profession of wine grower, he joined Collavini in 1994 where he started his winemaking career.

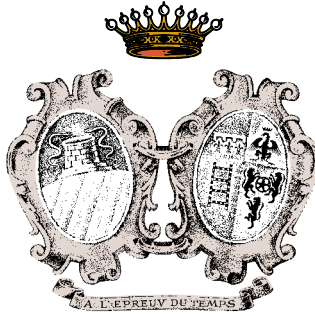
He manages the whole production, starting from the ripening of the grapes until the bottling process.

Since he was a child he lived surrounded by nature, working alongside his father in their small farm in the mountains. The smell of the earth, the warmth of the sun, the melody of the wind blowing through the leaves will always be part of his way of living. Respect for nature is the essence of a great wine.

PRODUCT LIST:

78771 Il Grigio Spumante Brut NV	6pk.....	\$90
78765 Friulano DOC 2020	12pk.....	\$156
78769 Refosco Pucino DOC 2018.....	12pk.....	\$156
78763 Pinot Grigio 2019	12pk.....	\$160
78767 Broy DOC 2017.....	6pk.....	\$ 160

FATTORIA
RODÁNO



Our Story

Fattoria di Rodano is located in the heart of the Chianti Classico in the famed region of Castellina in Chianti. The original farm dates to the Middle Ages and sits on the historic “Via Franchigena” used by pilgrims to travel from northern Europe to Rome. It became a wine-producing property in the sixteenth century. The winery has been in the Pozzesi family for three generations, since 1958. Vittorio Pozzesi, who owned the winery until his passing in 2012, was the President of the Chianti Classico Consortium. His son, Enrico is now the winemaker and managing partner of the winery. Rodano’s former winemaker was Giulio Gambelli, one of the most legendary winemakers in Chianti, consulting for such estates as Montevervine and Gianfranco Soldera.

Our Vineyard

Rodano is a large estate by local standards, with more than a hundred hectares under vine. The heart and soul of their vineyard holdings is the beautifully situated vineyard of Viacosta, which is a perfect, south-facing bowl of old vines that average between 35 and 45 years of age. In top vintages, the Rodano Riserva Chianti bottling is made from the Viacosta



WINEMAKER: ENRICO POZZESI

Enrico’s interest in the farming world began at an early age, when he would accompany his father on visits to Castellina and Rodano.

His father Vittorio inherited his love of hunting from his father Carlo. Enrico hunted with his father, but was more interested in discovering the woodland, the vineyard and the countryside.

His interest in Rodano grew to the point he decided to study Agriculture at university. He enthusiastically studied everything about arable farming, tree and shrub farming and winemaking.

He developed a love of wine and admiringly and devotedly followed the lessons by his teacher Giulio Gambelli, spending hours in his laboratory. He saw his first grape harvest in 1980, overseeing the winemaking and the entire production cycle. A hobby became a passion and he decided to move to Rodano to manage the company on a full-time basis. He lives in Rodano with his wife Stefania and their daughter Agnese Maria, who inherited her father’s and grandfather’s passion for this place.

PRODUCT LIST:

- 84185 Chianti Classico 2017 12pk.....\$180.00
- 84186 Chianti Classico Riserva Viacosta 2016 6pk.....\$156.00



**COMPAGNIE VINICOLE
BARON EDMOND DE ROTHSCHILD**

In the French branch of the Rothschild family, the tradition of wine dates back to 1868 with the purchase of Château Lafite by James de Rothschild. After more than a century of family history interlinked with the world of wine, Baron Edmond de Rothschild (James' great grandson) purchased Château Clarke and Château Malmaison in 1973 and create the "Compagnie Vinicole Baron Edmond de Rothschild".

Following his father's footsteps, Benjamin de Rothschild purchased two superb properties in 2003: the Château des Laurets and the Château de Malengin.

Malengin is an old middle age fortress built on a limestone plateau located on the Montagne Saint Emilion appellation. The 45-hectar vineyards are planted on south facing slopes and showing in places big rocks of limestone. This excellent clay and limestone soil gives the Saint-Emilion Merlot its distinctive taste. Particular attention is given to vineyard management in order to achieve low yield and get quality grapes at optimum ripeness.



FABRICE BANDIERA - WINEMAKER

Born in Entre-Deux-Mers yet he was raised among his wine growers family near Bordeaux, in Castelveil. Fabrice realized his vocation very early on. He completed a degree as an Agricultural Technician which was followed by an Advanced Technician diploma. Following his studies, Fabrice briefly worked in the family winery before starting new projects in the regions of Roussillon and of Bordeaux. In 1996 he joined Chateau des Laurets and became Technical Director in 2002. For the last 20 years, Fabrice Bandiera has enhanced and accentuated the wines of the Domaine with respect and savoir-faire and tradition of Edmond De Rothschild.

PRODUCT LIST:

57461 Croix de Malengin 2018 12pk.....\$240



METAIRIE

The Metairie wines offer a large and complete range with a regular quality of Southern France varietal wines. Each varietal wine is a blend of different plots coming from several terroirs :

- From the Mediterranean sea to Carcassonne, a warmer climate gives roundness to the wines.
- From Carcassonne to Bordeaux, an Atlantic sea side offers freshness to the wines.
- From the Limoux region, at the feet of the Pyrénées, the high altitude of vineyards brings minerality to the blends.

Environmental friendly and concerned by the impact of its activity on the environment, the range applies to the rules of integrated farming. The wines make part of a « Protect Planet » charter, promoting biodiversity and the preservation of our planet.



ANNE RADERMECKER - WINEMAKER

Anne Radermecker was born in Belgium and she started her career as a psychologist. She became a wine maker being captured by the beauty of the South French country side and her Epicurian spirit . In the 90s, she settled in a former post house, converted in a Métairie (the name given in the South of France to a group of farm buildings). Today, She works with her daughter to blend and create sunny feminine wines.

PRODUCT LIST:

73058 Sauvignon Blanc 2019	12pk.....	\$96
73054 Pinot Noir 2016.....	12pk.....	\$96
73052 Cabernet Sauvignon 2015	12pk.....	\$96



ALLIANCE LOIRE
AU CŒUR DU VIN

Alliance Loire is a group of winegrowers who decided in 2002 to pool their resources in order to offer a complete range of authentic, well-balanced wines from Muscadet to Vouvray along the Loire River. Loire wines in general are known as reasonably priced refreshing wines.



ERIC LAURENT & FABIEN HACHET – WINEMAKERS

Born in 1971 in Burgundy, Eric Laurent’s passion for wine started when he was 16 during a wine tour to Burgundy most famous vineyards. After graduating from the oenology school of Dijon, he spent 2 years travelling around the world and gaining invaluable experience in the wineries of Oregon, South Africa, Argentina and Chile. Back to France, Eric settled down in the Anjou/Saumur area. He has always believed in the quality potential of this region for producing wine. Eric has been a winemaker at the Cave de Saumur since 2002. In 2009, Eric teamed up with Fabien Hachet. Winemaking is a family affair for Fabien. His dad and his brother are both fellow winemakers. Despite growing up in a winemaking family, Fabien decided to study chemistry and biology but soon the oenology virus caught him. Fabien went studying oenology at the University of Toulouse before learning his trade further around the world (Argentina, Chile and Oregon).

PRODUCT LIST:

73010	Domaine de L’Auriere Muscadet 2020.....	12pk.....	\$96
73016	Les Roches Touraine Sauvignon Blanc 2020.....	12pk.....	\$108



The Raffault family owns and manages 28 hectares of vineyards spread across 25 plots in Savigny en Véron et Avoine, Beaumont en Véron and the Chinon regions. Grape varieties contribute in the high quality of Raifault wines. For example, Cabernet-Franc is the only grape varietal at Domaine du Raifault that can produce very different rose and red Chinon wines according to vintages, vineyards' and plots' ages. As for Chenin, it produces the exceptional and extremely rare Chinon blanc.



JULIEN RAIFAULT - WINEMAKER

The wine-grower Julien Raffault is very careful with his stock of 20-year-old vines. At Domaine du Raifault, each wine reflects the climate of the year and highlights wine grower's personality. Every vintage of the domain is unique, offering a large choice of colors and aromas.

PRODUCT LIST:

57470 Chinon Cuvée Tradition 2017 12pk.....\$168



Pierre Amadiou

The Amadiou family settled in Gigondas in 1929. Pierre Amadiou, grandfather of the current winemaker, whose name is also Pierre, started the business with a small estate in Gigondas. In 1954, he had the opportunity to buy 280 acres that was not planted with vines. He gradually turned it into a vineyard, starting at the top of the hill at a place called Domaine Grand Romane. Later he also planted vines halfway down the hill at a place named Domaine La Machotte. With these two domains, Pierre Amadiou is now known as a leading AOC Gigondas producer both in quality and quantity.



PIERRE AMADIEU – WINEMAKER OF THE AMADIEU WINE RANGE

Son and grandson of a vintner family in Gigondas, Pierre Amadiou has done his studies for being an agronomist at the INA Paris Grignon and oenologist at the ENSA Montpellier before joining the family affair in 1992. He has accomplished the creation of three ‘cuvées’ of Gigondas valorizing the different terroirs of the domaine. The 137 hectares of the vineyard are spread in altitude over the slopes of Romane and Machotte at the North-east part of the appellation. Pierre Amadiou is also invested in the promotion of the Gigondas appellation, as vice president of the interprofessional section of the AOP Gigondas as well as by his collaboration with the technical and research department of the Rhône Valley producers organization.

PRODUCT LIST:

73082 Cotes du Rhone Roulepiere 2018	12pk	\$120
73084 Cotes du Rhone Grande Reserve 2016.....	12pk	\$120
73086 Vacqueras La Grangeliere 2018	12pk	\$180
73088 Gigondas Romane Machotte 2018.....	12pk	\$224
73090 Gigondas Dm Grand Romane 2017	12pk	320

Domaine des Pasquiers



Domaine des Pasquiers was created in 1936 when breeding sheep was the main activity and viniculture was just a supplemental pass-time for the proprietor. However, the estate evolved during the 1960s with the purchase of additional parcels of land known as the Sablet and the Vinsobres estates.

Today, this traditional-styled winery is run by the brothers Jean-Claude and Philippe Lambert who privilege organic farming techniques. The estate covers 87 hectares, divided into different appellations: Gigondas, Côtes du Rhône villages Sablet, Côtes du Rhône villages Plan de Dieu, AOP Côtes du Rhône and vin de pays de Vaucluse. The domaine's cellar has a capacity of 8,000 hectoliters for the vinification and ageing of the wines with a majority of concrete tanks.



JEAN CLAUDE AND PHILIPPE - WINEMAKER

Jean Claude and Philippe took over the family estate in 1998. Their respective backgrounds include extensive experience in the vineyard and the cellar for which Jean Claude holds an oenologist diploma. With a strong focus on sustainable and organic methods, they began the bottling at the estate in 2002. For the 2015 vintage, almost all the wines are organic. Their nephew, Mathieu, joined the team two years ago; the 4th generation is already in place.

PRODUCT LIST:

57476 Cotes de Rhone 2017	12pk.....	\$120
57479 Gigondas 2018.....	12pk.....	\$280



FINCA LA EMPERATRIZ

~ *Vinedo singular desde 1878* ~
RIOJA ALTA

Paris, the 1898 Universal Exposition. A wine made in Baños de Rioja wins an award in the event’s wine competition. The producer is someone very special: the Empress of France, Eugénie de Montijo, wife of Napoleón III and creator of the Cru system in Bordeaux. The wine comes from an extraordinary estate which the Empress owns in La Rioja, whose potential quality is already renowned.

Almost a century later, in 1996, the Hernáiz family acquires this estate and starts to produce quality wines. The brothers Eduardo and Víctor Hernáiz direct the Project. They keep the old vines that had survived for more than 60 years but also decide to plant new vines, carefully selecting clones and taking into account the peculiarities of each area on the estate. They were sure the estate could offer up a wealth of nuances.

12 km from Haro, nestled between the Sierra de Cantabria and Sierra de la Demanda mountain ranges, Finca La Emperatriz is located in the northwestern end of the Rioja Qualified Designation of Origin, at 570 m above sea level in one of the highest plateaus in the Rioja Alta.

The soil of Finca La Emperatriz is unique in La Rioja. A poor, extremely hard soil, which provides the wines with a distinctive elegance and minerality and great aging potential.



EDUARDO HERNÁIZ - WINEMAKER

Eduardo was born in 1977 in La Rioja, native of Cenicero (Rioja Alta). In that village, the Hernáiz family has had vineyards for several generations.

In 1996, Eduardo’s father, acquires a historic vineyard in Baños de Rioja, “Finca la Emperatriz”. A 101 ha estate with very old vines, located in the coldest area of Rioja. At that point Eduardo becomes determined to revive this very special estate.

In 2000 he finished his studies in Madrid and returned to lead the construction of a winery in the middle of Finca la Emperatriz. In 2004, together with the help of his younger brother, Victor, they began to elaborate “Finca la Emperatriz” wines with the highest quality standards, accentuating their personality and “Grand Cru” characteristics.

Currently, after many years of constant work, wines are sold in more than 30 countries with great recognition.

PRODUCT LIST:

318734 El Jardin de la Emperatriz Blanco 2019.....	12pk.....	\$132
318730 El Jardin de la Emperatriz Tinto 2017.....	12pk.....	\$168
<i>90 - Robert Parker Wine Advocate</i>		
318744 Grand Vino Blanco 2016.....	6pk.....	\$240
<i>93 - Robert Parker Wine Advocate</i>		
318740 Grand Vino Tinto 2016.....	6pk.....	\$240
<i>93 - Robert Parker Wine Advocate</i>		



Perinet, in the Priorat DOQ and 90 minutes southwest of Barcelona in Catalonia, opened in 2004 to offer authentic, ultra-premium estate wines and unique experiences. Spread over 133 acres, the estate vineyard and state-of-the art winery are surrounded by local varietals Carinyena and Garnatxa along with Cabernet Sauvignon, Syrah and Merlot. Rising to more than 1,500 feet, the vineyards are terraced high into the mountains. Perinet’s three vineyards, Mas del Xes, Mas Vell and Pendants, encompass three broad visions of the ancient Priorat and combine to shape a new balance of styles in winemaking. The three vineyard climates each create their own wine style, allowing Perinet to produce wines always linked to the weather and the slate soil, llicorella, of the Priorat. Perinet is the essence of the Priorat.



WINEMAKER - ANTONI SANCHEZ-ORTIZ

Winemaker, Antoni Sánchez-Ortiz joined Perinet Winery’s team in 2015 to direct the vineyard work and the winemaking process. For twenty years, he has worked full time within the demanding context of producing world-class wines as a winemaker and viticulturist in the renowned appellation of DOQ Priorat, Spain. Antoni studied winemaking at the University of Tarragona (Spain) and the University Victor Segalen in Bordeaux (France). Toni recently completed his thesis in the PhD program, finishing Cum Laude, at the Rovira I Virgili University in Tarragona. Toni possesses extensive technical and laboratory skills, further honed by his Master’s degree in Chemistry from the University of Barcelona. He is known for obtaining outstanding fine wines with a unique personality as an expression of local varietals. Antoni’s professionalism, language skills and technical expertise make him a valuable part of Perinet winery.

PRODUCT LIST:

521800 Merit 2017	12pk	\$256
521804 Perinet Red 2016.....	6pk	\$320
<i>94 - Jeb Dunnuck; 93 - Wine Spectator</i>		
521805 1194 2016.....	3pk	\$300
<i>95 - Jeb Dunnuck; 94 - Wine Spectator</i>		

CHATEAU DERESZLA



TOKAJ

Château Dereszla was founded in the 15th century. After being nationalized during the communist period, the property was privatized in 1991. The D'Aulan family from France took over the Estate in 2000 with the strong belief that a winery in such a historical region was worth being revived again.

Dereszla cultivates about 60 hectares, located in the Tokaji Wine Region in Hungary, which is part of the UNESCO World Cultural Heritage since 2002.

The vineyards are on 8 different locations. This diversity creates perfect conditions for blending and producing exceptional sweet dessert wines as well as high quality dry white wines.



EDIT BAI - WINEMAKER

Born and raised in the region of Tokaji among her family's vines, Edit Bai has always been very close to the terroir. The local soil, rich in minerals, is a metaphor for her deep-rooted origins and innate understanding of the wines she creates. Edit has a degree in Biology and she is an Engineer of Vinification and Oenology at Budapest.

PRODUCT LIST:

57489 Dereszla Tokaj Dry 2016 12pk.....\$160



Weingut Machherndl, an 18-acre estate established in 1786, is run by 8th generation owner, Erich Machherndl, who believes in honest viticulture without compromises. His philosophy is simple: Keep focused on tradition, believe in the vines—especially the 100-year-old vines—and do not become distracted by the status symbols of modern viticulture. He has been called stubborn, but his first goal is to produce exquisite wines that can be enjoyed and admired for many years. His personal commitment to his philosophy is carefully supported by modern cellar management. Located in the Wachau Region of Austria, the wines are from 100% estate grown grapes, produced and bottled wines from single-vineyard sites.



ERICH MACHHERNDL - WINEMAKER

The Machherndl family has been making wine since 1786 from its eight-hectare estate in the heart of the Wachau region. Erich Jr took over in 1998 and has become a dynamic representative of the younger Wachauer generation who successfully mix modern techniques with traditional values. Instead of speculating with the status symbols of the modern viticulture, he sets on tradition - like the affectionate improving of nearly 100 years old vines. His personal commitment is carefully supported by modern cellar management.

PRODUCT LIST:

73623 Gruner Veltliner Federspiel 2017 12pk.....\$156